HOUSE OF REPRESENTATIVES STAFF ANALYSIS

BILL #: HB 7047 PCB FFS 22-01 Medicaid Managed Care

SPONSOR(S): Finance & Facilities Subcommittee, Garrison **TIED BILLS: IDEN./SIM. BILLS:** CS/SB 1950

| REFERENCE | ACTION | ANALYST | STAFF DIRECTOR or BUDGET/POLICY CHIEF |
|--|-----------|---------|--|
| Orig. Comm.: Finance & Facilities Subcommittee | 14 Y, 4 N | Lloyd | Lloyd |
| 1) Health Care Appropriations Subcommittee | 10 Y, 5 N | Nobles | Clark |
| 2) Health & Human Services Committee | | | |

SUMMARY ANALYSIS

Medicaid is the health care safety net for low-income Floridians. Medicaid is a partnership of the federal and state governments established to provide coverage for health services for eligible persons. The program is administered by the Agency for Health Care Administration (AHCA) and financed by federal and state funds.

Most Medicaid recipients receive services in a managed care model: the Statewide Medicaid Managed Care (SMMC) program. The SMMC program has three components: managed medical assistance (MMA) which provides traditional primary and acute care services; long-term care managed care (LTC), which provides residential and home care for people eligible for nursing home care; and dental. AHCA competitively procures contracts with managed care plans in each of 11 regions of the state to provide comprehensive health care coverage.

The bill makes changes to the SMMC program in anticipation of the next procurement cycle, for plan year 2025. The bill:

- Consolidates the 11 regions into eight, and adjusting the minimum and maximum numbers of plans with which AHCA will contract to provide services to MMA and LTC enrollees;
- Reintegrates dental benefits into the MMA program;
- Requires AHCA to conduct a single statewide SMMC procurement, requires negotiation and selection on a regional basis, and authorizes statewide contract awards if deemed the best value;
- Prohibits AHCA from auto-enrolling recipients in a plan having a regional market share greater than 45 percent:
- Allowing certain plan contributions in support of medical education to be credited against medical loss ratio and the Achieved Savings Rebate;
- Expands the Healthy Behaviors Program to include focuses on smokeless tobacco and opioid abuse;
- Requires plans to contract with Florida cancer hospitals as essential statewide health care providers, and provides a payment rate for services provided without a contract;
- Allows children in the child welfare Guardian Assistance Program to enroll in the child welfare specialty plan, as an alternative to a non-specialty MMA plan;
- Requires regular AHCA testing of plan network adequacy; and
- Deletes obsolete provisions and makes conforming changes to reflect the provisions of the bill.

The bill will have a significant, negative, recurring fiscal impact on AHCA; see Fiscal Analysis. There is no fiscal impact on local government.

The bill provides an effective date of July 1, 2022.

FULL ANALYSIS

I. SUBSTANTIVE ANALYSIS

A. EFFECT OF PROPOSED CHANGES:

Background

Florida Medicaid

Medicaid is the health care safety net for low-income Floridians. Medicaid is a partnership of the federal and state governments established to provide coverage for health services for eligible persons. The program is administered by the Agency for Health Care Administration (AHCA) and financed by federal and state funds. AHCA delegates certain functions to other state agencies, including the Department of Children and Families (DCF), the Department of Health, the Agency for Persons with Disabilities, and the Department of Elderly Affairs (DOEA).

The structure of each state's Medicaid program varies and what states must pay for is largely determined by the federal government, as a condition of receiving federal funds.¹ Federal law sets the amount, scope, and duration of services offered in the program, among other requirements. These federal requirements create an entitlement that comes with constitutional due process protections. The entitlement means that two parts of the Medicaid cost equation – people and utilization – are largely predetermined for the states. The federal government sets the minimum mandatory populations to be included in every state Medicaid program. The federal government also sets the minimum mandatory benefits to be covered in every state Medicaid program. These benefits include physician services, hospital services, home health services, and family planning.² States can add benefits, with federal approval. Florida has added many optional benefits, including prescription drugs, adult dental services, and dialysis.³

States have some flexibility in the provision of Medicaid services. Section 1915(b) of the Social Security Act provides authority for the Secretary of the U.S. Department of Health and Human Services (HHS) to waive requirements to the extent that he or she "finds it to be cost-effective and efficient and not inconsistent with the purposes of this title." Section 1115 of the Social Security Act allows states to implement demonstrations of innovative service delivery systems that improve care, increase efficiency, and reduce costs. These laws allow HHS to waive federal requirements to expand populations or services, or to try new ways of service delivery.

Florida operates under a Section 1115 waiver to use a comprehensive managed care delivery model for primary and acute care services, the Statewide Medicaid Managed Care (SMMC) Managed Medical Assistance (MMA) program.⁴ Florida also has a waiver under Sections 1915(b) and (c) of the Social Security Act to operate the SMMC Long-Term Care (LTC) program.⁵

Florida Medicaid does not cover all low-income Floridians. Current eligibility prioritizes low-income children, disabled persons, and elders, and sets income eligibility by reference to the annual federal poverty level. Some clinical eligibility provisions apply, as well.

The Florida Medicaid program covers approximately 5 million low-income individuals, including approximately 2.5 million, or 58.4%, of the children in Florida.⁶ Medicaid is the second largest single

¹ Title 42 U.S.C. §§ 1396-1396w-5; Title 42 C.F.R. Part 430-456 (§§ 430.0-456.725) (2016).

² S. 409.905, F.S.

³ S. 409.906, F.S.

⁴ S. 409.964, F.S.

⁵ Id.

⁶ Agency for Health Care Administration, *Florida Statewide Medicaid Monthly Enrollment Report*, December 2021, available at https://ahca.myflorida.com/medicaid/Finance/data analytics/enrollment report/index.shtml (last visited January 18, 2022). United States Census Bureau, *QuickFacts*, *Florida*, https://www.census.gov/quickfacts/fact/table/FL/PST045221 (last visited January 18, 2022).

program in the state, behind public education, representing approximately one-third of the total FY 2021-2022 state budget. As of June 2021, Florida's program is the 4th largest in the nation by enrollment and, for FY 2019-2020, the program is the 5th largest in terms of expenditures.8

Statewide Medicaid Managed Care (SMMC)

Florida delivers medical assistance to most Medicaid recipients – approximately 78% - using a comprehensive managed care model, the SMMC program. 9 The SMMC program was intended to provide comprehensive, coordinated benefits coverage to the Medicaid population, leveraging economic incentives to ensure provider participation and quality performance impossible under the former, federally prescribed, fee-for-service delivery model.

The SMMC program has three components: the integrated Managed Medical Assistance (MMA) program that provides primary care, acute care and behavioral health care services; Long-Term Care (LTC) program¹⁰ that provides long-term care services, including nursing facility and home and community-based services; and the dental component.

Medicaid covers mandatory benefits prescribed by s. 409.973, F.S., for the MMA program and s. 409.98, F.S., for the LTC program, as indicated below. Managed care plans also offer an expanded menu of optional benefits at no cost to the state.

| Mandatory Benefits - Statewide Medicaid Managed Care | | | | | |
|--|------------------------------------|--|--|--|--|
| Managed Medical Assistance | Long-Term Care | | | | |
| Advanced registered nurse practitioner services | Nursing facility care | | | | |
| Ambulatory surgical treatment center services | Services provided in an ALF | | | | |
| Birthing center services | Hospice | | | | |
| Chiropractic services | Adult day care | | | | |
| Dental services | Personal care | | | | |
| Early periodic screening diagnosis & treatment | Home accessibility adaption | | | | |
| (age<21) | | | | | |
| Emergency services | Behavior management | | | | |
| Family planning services and supplies | Home-delivered meals | | | | |
| Healthy Start services (with exceptions) | Case management | | | | |
| Hearing services | Therapies | | | | |
| Home health agency services | Occupational therapy | | | | |
| Hospice services | Speech therapy | | | | |
| Hospital inpatient services | Respiratory therapy | | | | |
| Hospital outpatient services | Physical therapy | | | | |
| Laboratory and imaging services | Intermittent and skilled nursing | | | | |
| Medical supplies, equipment, prostheses, and | Medication administration | | | | |
| orthoses | | | | | |
| Mental health services | Medication management | | | | |
| Nursing care | Nutritional assessment and risk | | | | |
| | reduction | | | | |
| Optical services and supplies | Caregiver training | | | | |
| Optometrist services | Respite care | | | | |
| Physical, occupational, respiratory, speech | Personal emergency response system | | | | |
| therapies | | | | | |

⁷ Ch. 2020-111, L.O.F. See also Fiscal Analysis in Brief: 2021 Legislative Session, available at http://edr.state.fl.us/content/revenues/reports/fiscal-analysis-in-brief/FiscalAnalysisinBrief2021.pdf (last visited January 6, 2022).

STORAGE NAME: h7047a.HCA **DATE**: 2/7/2022

PAGE: 3

⁸ The Henry J. Kaiser Family Foundation, State Health Facts, Total Medicaid Spending FY 2020 and Total Monthly Medicaid and CHIP Enrollment Jun. 2021, available at http://kff.org/statedata/ (last visited January 18, 2022).

¹⁰ The LTC program provides services in two settings: nursing facilities or home and community based services (HCBS) provided in a recipient's home, an assisted living facility, or an adult family care home. Enrollment in the LTC program is based on a clinical priority system and includes a wait list. The state is approved for 62,000 recipients in the HCBS portion of LTC. In order to be eligible for the program, a recipient must be both clinically eligible under s. 409.979, F.S., and financially eligible for Medicaid under s. 409.904, F.S.

| Mandatory Benefits - Statewide Medicaid Managed Care | | | | | | |
|--|--------------------------------|--|--|--|--|--|
| Managed Medical Assistance | Long-Term Care | | | | | |
| Physician services, including PA | Transportation | | | | | |
| Podiatric services | Medical equipment and supplies | | | | | |
| Prescription drugs | | | | | | |
| Renal dialysis services | | | | | | |
| Respiratory equipment and supplies | | | | | | |
| Rural health clinic services | | | | | | |
| Substance abuse treatment services | | | | | | |
| Transportation | | | | | | |

The chart below shows the current enrollment in MMA and LTC.

| Statewide Medicaid Managed Care Enrollment, as of December 2021 | | | | | | | |
|---|----------------------|--------------------------|--|--|--|--|--|
| Component | Budget ¹¹ | Enrollment ¹² | | | | | |
| Long-Term Care Plan | \$5.25 billion | 122,659 | | | | | |
| Managed Medical Assistance | \$17.8 billion | 3,982,511 | | | | | |

Services in SMMC are delivered by two types of managed care plans: traditional managed care organizations and provider service networks (PSNs). Traditional managed care organizations, such as HMOs, are reimbursed as prepaid plans – they are risk-bearing entities that are paid capitated rates (prospective, per-member, per-month payments) by AHCA. PSNs are managed care plans controlled by health care providers, such as physician groups or hospitals. Because health care practitioners and facilities did not previously operate managed care plans or use capitated payment arrangements, SMMC allowed an alternative risk-bearing arrangement for PSNs.

Current law allowed PSNs to be reimbursed on a fee-for-service basis, but only for the first 2 years of the plan's operation or until the contract year beginning September 1, 2014, whichever was later. Under that option, PSNs bear risk through a shared savings model. AHCA conducted cost reconciliations for the fee-for-service PSNs to determine any savings or amounts owed by the PSN. PSNs in SMMC have fully transitioned to risk-bearing entities, when participating. No fee-for-service PSNs remain.

SMMC Plan Procurement

The SMMC uses managed care plans to provide services to recipients – both health maintenance organizations (HMOs) and provider service networks (PSNs), which are managed care plans majority-owned by health care providers.

AHCA initially procured SMMC contracts in 2012 for the LTC program and 2013 for the MMA program, completing the rollout of the first SMMC contract term in 2014. These contracts were re-procured in 2017 with implementation in 2018. In 2020, the Legislature extended the SMMC contract period from five to six years, resulting in contract expirations in 2024.

AHCA will begin the next procurement process in 2022 for implementation in the 2025 plan year. The following table illustrates the procurement timeline.

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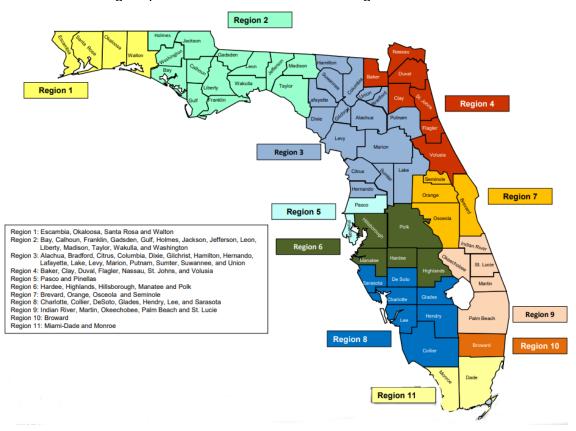
¹¹ Ch. 2020-36, L.O.F.

https://www.myfloridahouse.gov/Sections/Documents/loaddoc.aspx?FileName=CRA .pdf&DocumentType=A mendments&BillNumber=2500&Session=2021 (last visited January 6, 2022). MMA is appropriation 210, pg. 68, and LTC is appropriation 221, pg. 71.

| Procurement Timeline | | | | | |
|----------------------|-----------------------|--|--|--|--|
| Activity | Date | | | | |
| Posting Date | Late Fall 2022 | | | | |
| Q&A Posting Date | Winter 2023 | | | | |
| Responses Due | Spring 2023 | | | | |
| Responses Opened | Spring 2023 | | | | |
| Evaluations Begin | Late Spring 2023 | | | | |
| Evaluations End | Late Summer 2023 | | | | |
| Negotiations Begin | Fall 2023 | | | | |
| Negotiations End | Fall 2023/Winter 2024 | | | | |

Regional Procurement

Current law requires AHCA to competitively procure contracts with managed care plans in 11 regions of the state. The following map illustrates the current SMMC regions.¹³



Current law requires AHCA to issue a procurement in each region. To ensure recipient choice of plans while also ensuring enrollment levels significant enough to attract bidders, ss. 409.974 and 409.981, F.S., specifies the minimum and maximum number of plans AHCA must procure in each region for MMA and LTC, respectively. Currently, the same ranges apply for each program. The following table illustrates the number of plans allowed per region and the current regional enrollment for all plans, by program type.

STORAGE NAME: h7047a.HCA
DATE: 2/7/2022

¹³ Agency for Health Care Administration, <u>https://ahca.myflorida.com/medicaid/statewide_mc/pdf/SMMC_Region_Map.pdf</u> (last visited January 22, 2022).

| SMMC Enrollment, by Region | | | | | | | |
|----------------------------|--------------------|---------|--------|--|--|--|--|
| | Min/Max # Plans | MMA | LTC | | | | |
| Region 1 | 2 | 135,670 | 3,471 | | | | |
| Region 2 | 2 | 142,006 | 3,602 | | | | |
| Region 3 | 3 to 5 | 349,337 | 8,714 | | | | |
| Region 4 | 3 to 5 | 417,654 | 9,633 | | | | |
| Region 5 | 2 to 4 | 233,032 | 10,688 | | | | |
| Region 6 | 4 to 7 | 568,861 | 14,316 | | | | |
| Region 7 | 3 to 6 | 537,679 | 10,432 | | | | |
| Region 8 | 2 to 4 | 272,543 | 7,234 | | | | |
| Region 9 | 2 to 4 | 353,458 | 11,349 | | | | |
| Region 10 | 2 to 4 | 338,684 | 10,240 | | | | |
| Region 11 | 5 to 10 | 605,902 | 32,791 | | | | |

To bid for a SMMC contract, managed care plans must negotiate with AHCA over proposed benefits, rates, and provider networks. To facilitate the rate negotiations, current law requires AHCA to publish a databook of a comprehensive set of utilization and spending data for the most recent three contract years, including historic fee-for-service claims and validated encounter data. AHCA must publish this databook at least 90 days before issuing the procurement. Plans submitting bids will use the databook to calculate proposed capitation rates for their bids.

MMA Plans

During the initial SMMC procurement, AHCA awarded contracts to 18 MMA plans, including seven PSNs. By the end of the first contract period, due to various mergers, acquisitions, and HMO conversions, only one PSN remained (South Florida Community Care Network, DBA Community Care Plan). During the second procurement, AHCA awarded contracts to 16 plans, including five PSNs, (Community Care Plan, Florida Community Care, Lighthouse, Miami Children's, and Vivida) but only three of the PSNs currently remain in the program due to mergers and acquisitions with a total of 10 health plans.

The following tables show the managed care plans currently participating in the MMA program, including the plans that offer a comprehensive plan, and the available specialty plans.¹⁵

¹⁴ S. 409.966(2), F.S.

¹⁵ Agency for Health Care Administration, Presentation to Finance & Facilities Subcommittee, November 3, 2021, *Medicaid Quality Updates*, slide 25,

MMA Standard and Comprehensive Plans, by Region

| SMMC PLANS | | REGION | | | | | | | | | |
|--|---|--------|---|---|---|---|---|---|---|----|----|
| | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 |
| MMA HEALTH PLANS | | | | | | | | | | | |
| AmeriHealth Caritas | | | | | | | | | Χ | | Χ |
| Community Care Plan | | | | | | | | | | Х | |
| Simply Healthcare | Χ | Χ | | | | | | | Χ | | |
| Vivida Health | | | | | | | | Χ | | | |
| COMPREHENSIVE PLANS MMA and LTC Combined | | | | | | | | | | | |
| Aetna Better Health | | | | | | Χ | Χ | | | | Χ |
| Humana Medical Plan | Χ | Χ | Χ | Χ | Χ | Χ | Χ | Χ | Χ | Х | Χ |
| Molina Healthcare | | | | | | | | Χ | | | Χ |
| Simply Healthcare | | | | | Χ | Χ | Χ | | | Х | Χ |
| Sunshine Health | Χ | Χ | Χ | Χ | Χ | Χ | Χ | Χ | Χ | Χ | Χ |
| United Healthcare | | | Χ | Χ | | Χ | | | | | Χ |

MMA Specialty Plans, by Region

| SMMC PLANS | | REGION | | | | | | | | | |
|---|---|--------|---|---|---|---|---|---|---|----|----|
| | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 |
| SPECIALTY PLANS | | | | | | | | | | | |
| CMS Plan Children with Chronic Health Conditions | Х | Х | Х | Х | Х | Х | Х | Х | Х | Х | Χ |
| Clear Health Alliance HIV/AIDS Specialty | Х | Х | Х | Х | Х | Х | Х | Х | Х | Х | Х |
| Molina SMI Specialty Serious Mental Illness | | | | Х | Х | | Х | | | | |
| Sunshine SMI Specialty Serious Mental Illness | Х | Х | Х | Х | Х | Х | Х | Х | Х | Х | Х |
| Sunshine Child Welfare Child Welfare | Х | Х | Х | Х | Х | Х | Х | Х | Х | Х | Х |

LTC Plans

The LTC enrollees who are not eligible for Medicare also receive their medical services through an MMA plan. Some plans participate in both components in the same regions, and a recipient may elect the same managed care plan for both components. These plans are referred to as comprehensive plans. The following chart shows the managed care plans that participate in the LTC program.¹⁶

LTC Plans, by Region

| SMMC PLANS | | REGION | | | | | | | | | |
|--|---|--------|---|---|---|---|---|---|---|----|----|
| | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 |
| LONG TERM CARE PLAN | | | | | | | | | | | |
| Florida Community Care | Χ | Χ | Χ | Χ | Χ | Χ | Χ | Χ | Χ | Χ | Χ |
| COMPREHENSIVE PLANS MMA and LTC Combined | | | | | | | | | | | |
| Aetna Better Health | | | | | | Χ | Χ | | | | Χ |
| Humana Medical Plan | Χ | Χ | Χ | Χ | Χ | Χ | Χ | Χ | Χ | Χ | Χ |
| Molina Healthcare | | | | | | | | Χ | | | Χ |
| Simply Healthcare | | | | | Χ | Χ | Χ | | | Χ | Χ |
| Sunshine Health | Χ | Χ | Χ | Χ | Χ | Χ | Χ | Χ | Χ | Х | Х |
| United Healthcare | | | Χ | Χ | | Χ | | | | | Χ |

Dental Plans

Dental benefits have been available since the inception of the Medicaid program. From 2014 through 2018, dental coverage was integrated into the MMA health plans as part of the comprehensive, integrated approach to managed care created by the SMMC program.

Medicaid covers full dental services for children. However, adult dental benefits are limited to emergency treatment and dentures, and do not include preventive services. The chart below indicates the covered dental benefits.

| Childre | Adults | |
|--|---------------------------|--|
| Ambulatory Surgical Center or Hospital-based Dental Services | Orthodontics | Dental Exams (emergencies and dentures only) |
| Dental Exams | Periodontics | Dental X-rays (limited) |
| Dental Screenings | Prosthodontics (dentures) | Prosthodontics (dentures) |
| Dental X-rays | Root Canals | Extractions |
| Extractions | Sealants | Sedation |
| Fillings and Crowns | Sedation | Ambulatory Surgical |
| Fluoride | Space Maintainers | Center or Hospital-based |
| Oral Health Instructions | Teeth Cleanings | Dental Services |

In the initial contract term, all MMA plans incorporated full adult dental benefits as an enhanced benefit, at no cost to the state.

In 2016, the Legislature directed AHCA to separate the dental benefit into a stand-alone managed care program, rather than being integrated with the MMA coverage for all other forms of health care. The stand-alone dental plans began operations between December 1, 2018 and February 1, 2019 in different regions of the state.

¹⁷ Ch. 2016-109, L.O.F. **STORAGE NAME**: h7047a.HCA **DATE**: 2/7/2022

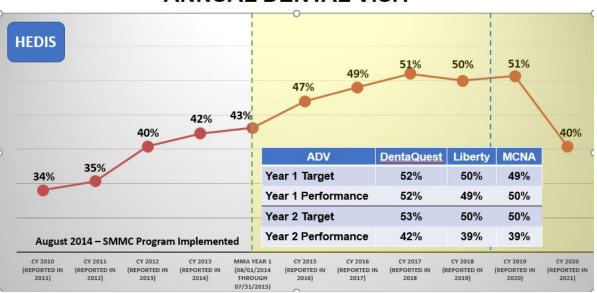
Presently, three dental plans are contracted; all operate statewide. The dental plans provide comprehensive dental services to children, required adult dental benefits, and expanded benefits to adults.

Dental Plans, by Region

| Dental Program Enrollment by Plan, as of October 1, 2021 | | | | | | | | | |
|---|-----------|----------|-----|--|--|--|--|--|--|
| DentaQuest | 1,773,102 | Regions: | All | | | | | | |
| Liberty | 1,367,714 | Regions: | All | | | | | | |
| MCNA Dental | 990,218 | Regions: | All | | | | | | |

When dental benefits were integrated into the MMA program, and for some years prior, Florida experienced consistent increases in child dental service performance in the federally-required measurements. After the separation of dental benefits from other benefits, improvement stalled or regressed in many categories, while complaints were higher. Some decline may be attributable to a decline in utilization in Summer, 2020, due to the pandemic-related lockdown and supply shortage. The following graphics illustrate the change.¹⁸

ANNUAL DENTAL VISIT

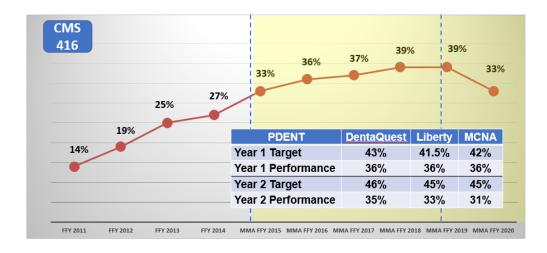


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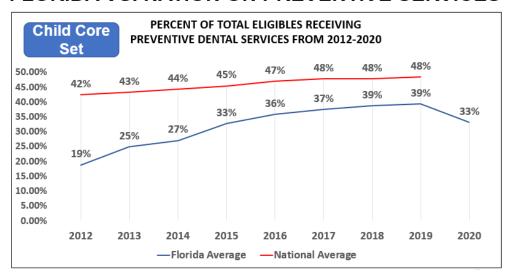
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¹⁸ Agency for Health Care Administration, Presentation to the Health & Human Services Committee, Medicaid Dental Updates, November 2, 2021,

PREVENTIVE SERVICES FOR CHILDREN

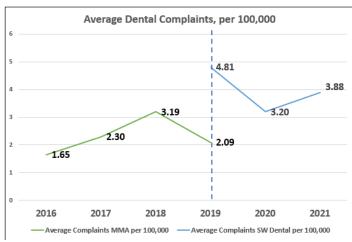


FLORIDA VS. NATION ON PREVENTIVE SERVICES



CONSUMER SATISFACTION

The Agency tracks complaints received about dental services.



- Plans are required to survey their members on their experiences with care on an annual basis.
- Dental plans are required to use the Consumer Assessment of Healthcare Providers and Systems (CAHPS) Surveys.
- In 2021, parents of child enrollees rated the following aspects of care as an 8 or higher (on a scale of 0 to 10).

| Survey Item | Respondents |
|---------------------------|--------------|
| Dentist | 88% |
| Overall Plan Satisfaction | 85% |
| Quality of Care Received | 86% |
| | ANTH CAR AGE |

Provider Networks

Network Adequacy

Current law requires AHCA to establish standards for the number, type, and regional distribution of health care providers in managed care plan networks to ensure access to care for recipients. Plans must meet these network requirements to maintain their Medicaid contracts, and must publish their provider network information online for recipients to access; including performance data, a recipient feedback function, licensure information, and location information.¹⁹

AHCA receives a provider network report from plans weekly. The agency uses this report to facilitate its review of the plan's network adequacy. The reported ratio of enrollees to providers and the enrollees' time and distance necessary to visit listed providers is analyzed and failures to meet standards are identified and communicated. Plans may respond with feedback on the findings and AHCA provides technical assistance to the plans, as necessary. Monetary penalties are issued by AHCA against the plans when warranted for failures to meet network adequacy requirements.

The plan's provider network report is also used to develop secret shopper efforts to confirm provider availability to enrollees. AHCA randomly selects providers within select services or specialties and directs the plans to conduct secret shopper calls on a monthly basis. The plans conduct the calls, record the data, and reports it back to AHCA. Deficiencies found through the secret shopper activity results in monetary penalties against the plan.²⁰ AHCA's network adequacy confirmation process is not comprehensively designed to regularly confirm the adequacy of network providers across all medical services, and is not systematized to address all provider types within a set period of time.²¹

Current law requires AHCA to systematically and continuously test the plan provider networks to confirm accuracy, that the providers are accepting enrollees, and that recipients have access to services. However, this requirement is limited to mental health provider networks, and does not apply to all Medicaid plan providers.²²

Essential Providers

Current law considers some health care providers "essential providers" in the Medicaid program. These providers offer services not available from other providers within a reasonable access distance within a region, or are unique or rare statewide.

Regional essential providers include the following, as individually designated by AHCA:

- Federally qualified health centers;
- Statutory teaching hospitals;
- · Hospitals that are trauma centers; and
- Hospitals located at least 25 miles from any other hospital with similar services.

AHCA has not designated any provider as a regional essential provider, so there are none with which plans are required to contract.²³

Statewide essential providers include the following:

- Faculty plans of Florida medical schools.
- Regional perinatal intensive care centers as defined in s. 383.16(2).
- Hospitals licensed as specialty children's hospitals as defined in s. 395.002(28).²⁴

¹⁹ SS. 409.967, 409.975, F.S.

²⁰ Agency for Health Care Administration, 2022 Agency Legislative Bill Analysis, HB 7047, pp. 8, (February 3, 2022).

²¹ Email from Kristin Sokoloski, AHC Administrator, Agency for Health Care Administration, Re: [email not titled] (February 4, 2022) (Email on file with the Finance & Facilities Subcommittee).

²² S. 409.967(2), F.S.

²³ Supra, FN 20, p. 11.

²⁴ S. 409.975(1)(b), F.S. A fourth provider type is listed in statute, but AHCA states that no provider has met the statutory qualifications, which follow: Accredited and integrated systems serving medically complex children which comprise separately STORAGE NAME: h7047a.HCA
PAGE: 11

Plan networks must include all essential providers, by contract.²⁵

If plans selected through the procurement process do not already have contracts with *regional* essential providers, they must negotiate with them for one year or until an agreement is reached. The non-participating payment rates during the negotiation process are set at 100 percent of the Medicaid rate. After one year, the plan may request agency approval of an alternative arrangement; but, if that alternative is not approved, the new payment rate is set at 110 percent of the Medicaid rate. For *statewide* essential providers, the plans must continue to negotiate in good faith, and the non-participating payment rate is set at 100 percent of the Medicaid rate (or, in the case of children's hospitals, the highest rate established in an existing Medicaid plan contract with that facility).

Current law does not require AHCA to regularly assess the contract status of essential providers and plans, and AHCA has no ability to compel the providers and plans to contract.

Medical School Faculty Plan Contract Compliance

As of October 2021, four of seven medical school faculty plans lacked the required contracts with at least one plan from among the 15 plans, as follows:²⁶

- Three faculty plans were contracted with all plans.
- One faculty plan was not in contract with one plan.
- One faculty plan was not in contract with two plans.
- One faculty plan was not in contract with five plans.
- One faculty plan was not in contract with 14 plans.

As of February 2022, three of the seven are still out of compliance, as follows:

- Four faculty plans were contracted with all plans.
- One faculty plan was not in contract with two plans.
- One faculty plan was not in contract with four plans.
- One faculty plan was not in contract with 14 plans.

Children's Hospital Contract Compliance

As of October 2021, two of the four children's hospitals lacked one or more of the required contracts among 14 plans²⁷, as follows:²⁸

- Two children's hospitals were contracted with all plans.
- One children's hospital was not in contract with one plan.
- One children's hospital was not in contract with three plans.

As of February 2022, the same children's hospitals are still out of compliance: one had added a contract and so was not in contract with two plans; the other still lacked a contract with one plan.

All of the essential providers without contracts received supplemental Medicaid payments regardless of contract status.

At the time of this bill analysis, AHCA is compiling the data for contracting status as of October 2020, to determine whether the lack of plan contracts is a consistent problem for some providers, or a consistent

STORAGE NAME: h7047a.HCA
DATE: 2/7/2022

licensed, but commonly owned, health care providers delivering at least the following services: medical group home, in home and outpatient nursing care and therapies, pharmacy services, durable medical equipment, and Prescribed Pediatric Extended Care. *Supra*, FN 20, p. 12.

²⁵ S. 409.975(1), F.S.

²⁶ Supra, FN 20, page 13.

²⁷ One plan does not serve children, so a children's hospital contract is not required.

²⁸ Supra, FN 20, page 13.

problem in the network which varies by provider from time to time. However, the lack of change in recent months for some providers indicates a need for ongoing and more frequent monitoring.

Recipient Enrollment

Medicaid recipients have a 30-day period to choose a plan, and a 90-day period following enrollment during which they can change their plan for any reason. In addition, recipients are allowed to change plans during regularly scheduled open enrollment periods or with a state-approved "for cause" reason at any time following their initial choice period.²⁹ For recipients who do not make a choice, AHCA must automatically enroll them into plans.

AHCA may not enroll a recipient in a plan with deficient quality performance, and must enroll a recipient in a specialty plan if one is available for that recipient's condition. For LTC recipients also in Medicare, AHCA must enroll the recipient in a plan that is also a Medicare plan, if one is available.³⁰

AHCA must consider the following factors when automatically enrolling recipients in plans:

- Network capacity of available plans;
- Whether the recipient has a prior relationship with a plan's primary care providers (or home and community-based services providers, for LTC); and
- Geographic proximity of a plan's primary care providers (or home and community-based services providers, for LTC) to the recipient.³¹

Other than these statutory factors, AHCA is statutorily prohibited from engaging in practices that favor one managed care plan over another.

A recent merger of two large Medicaid managed care plans has resulted in a new level of market participation for the resulting company. On January 23, 2020, Centene Corporation (owner of Sunshine Health) completed the acquisition of WellCare/Staywell Health Plan.³² The result is a plan provider that has the most enrollees, per region, in eight of the eleven Medicaid regions and overall, statewide (by more than double). The following table illustrates the first and second largest plan, by total enrollees, in each region and statewide:³³

³³ *Supra*, FN 20,p. 7. **STORAGE NAME**: h7047a.HCA

DATE: 2/7/2022

²⁹ S. 409.969, F.S.

³⁰ Ss. 409.977 and 409.984. F.S.

³¹ Id. Agency for Health Care Administration, Recent Medicaid Presentations and Reports, *Florida Medicaid Managed Care Auto-Assignment Methodology*, https://ahca.myflorida.com/Medicaid/recent_presentations/2019/Auto-Assignment_Report_100119_Final.pdf (last visited January 26, 2022).

³² Centene Completes Acquisition of WellCare, Centene Corp., Jan. 28, 2020, https://www.centene.com/news/centene-completes-acquisition-of-wellcare.html (last visited January 26, 2022).

| | MMA Plan (% of Mkt Share) | | | | | | |
|-----------|---------------------------|-------------------|--|--|--|--|--|
| Region | Largest | Second Largest | | | | | |
| Region 1 | Humana (45.86%) | Sunshine (25.67%) | | | | | |
| Region 2 | Sunshine (61.2%) | Humana (16.03%) | | | | | |
| Region 3 | Sunshine (50.32%) | United (24.59%) | | | | | |
| Region 4 | Sunshine (48.06%) | United (29.29%) | | | | | |
| Region 5 | Sunshine (43.85%) | Simply (33.49%) | | | | | |
| Region 6 | Sunshine (37.44%) | Simply (27.45%) | | | | | |
| Region 7 | Sunshine (48.71%) | Simply (20.73%) | | | | | |
| Region 8 | Sunshine (51.59%) | Molina (20.09%) | | | | | |
| Region 9 | Sunshine (36.35%) | Humana (25.77%) | | | | | |
| Region 10 | Simply (27.39%) | Humana (25.49% | | | | | |
| Region 11 | Simply (23.41%) | Sunshine (16.78%) | | | | | |
| Statewide | Sunshine (38.61%) | Humana (16.77%) | | | | | |

Current law does not address plan regional market share related to automatic enrollment.

Healthy Behaviors Program

Each plan operating in the MMA program shall establish a program to encourage and reward healthy behaviors. At a minimum, each plan must establish a medically approved smoking cessation program, a medically directed weight loss program, and a medically approved alcohol or substance abuse recovery program. Each plan must identify enrollees who smoke, are morbidly obese, or are diagnosed with alcohol or substance abuse, in order to establish written agreements to secure the enrollees' commitment to participation in these programs.³⁴

Financial Accountability - Workforce Expenditures

Medical Loss Ratio

Section 409.9122, F.S., authorizes AHCA to calculate a medical loss ratio (MLR) for the SMMC plans, consistent with federal requirements. A MLR measures the percentage of premium dollars that a health plan spends on medical expenses. A high MLR means the plan spends a large percentage of premium dollars on medical expenses, which may mean the plan is not spending enough on enrollees, or may mean the plan is not managing care well and incurring a large amount of catastrophic care expenses. The inverse is true for a low MLR.

Current law authorizes plans to count certain expenditures as medical expenses, for purposes of the MLR calculation:

- Contributions to support indigent care
- Funds provided to support graduate medical education to underwrite physician residency programs, if the residents actively provide care to Medicaid and uninsured patients.

Financial support for education of other health care industry occupations does not count as medical expenditures for MLR calculation purposes.

Achieved Savings Rebate

Current law requires AHCA to establish a uniform method for the plans to use for annually reporting, premium revenue, medical and administrative costs, and income or losses. Using the reporting method, the plans calculate whether they have achieved a savings for the reporting year and whether they must pay a rebate to the state, called an achieved savings rebate.

This achieved savings rebate is calculated by determining pre-tax income as a percentage of revenues and applying the following income sharing ratios:

- 100% of the income up to and including 5% of the revenue will be retained by the plan,
- 50% of the income above 5% and less than 10% of the revenue will be retained by the plan with the other 50% refunded to the state, and
- 100% of the income above 10% will be refunded to the state.

If the plan meets or exceeds quality measures defined by AHCA, then the plan may retain an additional 1% of revenue.

Rebates, bonuses, fines, and lobbying expenses are not included in the calculation. Additionally, the agency sets maximums for administrative expenses, reinsurance, and outstanding claims expenses.

Unlike the MLR calculation, investments in graduate medical education (or other health care workforce development) are not included in ASR calculations as medical costs, or used an offset to rebate obligations.

Financial Accountability – Supplemental Payment Programs

Federal Medicaid managed care programs to use actuarily sound capitation rates which represent the entirety of the Medicaid expenditures for such services. However, federal law or Florida waiver approvals authorize certain exceptions, allowing additional Medicaid payments to take place outside the managed care relationship for some provider types. These arrangements are called supplemental payment programs.

Florida currently has ten supplemental payment programs to fund payments to Medicaid providers that are in addition to reimbursement they receive for services rendered to Medicaid enrollees. They are either authorized by statute or by the General Appropriations Act and are approved by the federal government. The payments are generally funded through non-General Revenue sources to make up the state share of Medicaid funds, which is used to draw down the federal matching payment. However, some supplemental payments are funded through General Revenue.

AHCA collects local intergovernmental transfers (IGTs) to fund the state share of the Medicaid match funds. IGTs come from counties, local health care taxing districts, and publicly operated providers. Governmental sources of IGTs sign pledge letters with AHCA specifying their contribution amount. AHCA then uses the IGTs to draw down the federal matching funds. AHCA then distributes the combined local (state share) and federal funds through a legislatively approved funding model.

Use of local funds to assist with funding Medicaid began in 1992 with the Disproportionate Share Hospital (DSH) supplemental payment. DSH provides supplemental payments to facilities that bear a disproportionate share of indigent care costs. In FY 1992-93, three local governments contributed IGTs. The Low Income Pool (LIP) was created as part of the initial Medicaid managed care waiver in 2006. LIP is used to provide supplemental payments to providers who provide services to Medicaid and uninsured patients. In FY 2017-18, 41 local government contributed IGTs to help fund DSH, LIP, and other supplemental payment programs. As of FY 2020-21, 97 local governments were providing IGTs.³⁵

https://ahca.myflorida.com/Medicaid/recent presentations/2021/House Health Care Appropriations Medicaid Presentation Supple mental Payments 20210215.pdf (last visited January 24, 2022). STORAGE NAME: h7047a.HCA

DATE: 2/7/2022

³⁵ Agency for Health Care Administration, Presentation to the Health Care Appropriations Subcommittee, Medicaid Supplemental Payment Overview, February 15, 2021,

Florida's Medicaid supplemental payment programs (along with their FY 2021-22 funding) are listed in the tables below.

| State Share Funded by IGTs | | | | | |
|--|------------------|--|--|--|--|
| Program | FY 21-22 Funding | | | | |
| Low Income Pool (LIP) | \$1.5 billion | | | | |
| Physician Supplemental Payment (PSP) | \$404.7 million | | | | |
| Multi-Visceral Transplant | \$7.4 million | | | | |
| Florida Cancer Hospital Program (FCHP) | \$154.0 million | | | | |
| Public Emergency Medical Transportation (PEMT) | \$136.1 million | | | | |
| Hospital Directed Payment Program (DPP) | \$1.8 billion | | | | |
| Indirect Medical Education (IME) | \$500.9 million | | | | |

| State Share Funded by IGT and General Revenue | | | | |
|---|-----------------|--|--|--|
| Program FY 21-22 Funding | | | | |
| Disproportionate Share Hospital (DSH) | \$338.9 million | | | |
| Medical Education (GME) | \$283.9 million | | | |
| Hospital Automatic Rate Enhancements | \$309.6 million | | | |

Total funds distributed in supplemental payments for FY 2021-22 were \$5.488 billion.³⁶

Supplemental Payments and Essential Providers

Some supplemental payment recipients are also statewide essential providers, with which all Medicaid plans must contract to meet network adequacy requirements. Supplemental payment program participation varies by provider type. For example, medical school faculty plans receive supplemental payments through PSP and LIP, while children's hospitals receive supplemental payments through LIP, DSH, and GME, as follows.³⁷

³⁷ Supra, FN 20, p. 12. STORAGE NAME: h7047a.HCA **DATE**: 2/7/2022

³⁶ Supra, FN 11.

| Essential Providers Supplemental Payments FY 2020-21 | | | | | | | | |
|--|---------------|---------------|--------------|-------------|---------------|--|--|--|
| Essential Provider Type | PSP | LIP | DSH | GME | Total | | | |
| Medical School Faculty Plans | | | | | | | | |
| FSU Medical Practice Plan | \$ 298,545 | n/a | n/a | n/a | \$ 298,545 | | | |
| Florida International University | \$ 316,443 | n/a | n/a | n/a | \$ 316,443 | | | |
| University of Central Florida | \$ 61,635 | n/a | n/a | n/a | \$ 61,635 | | | |
| University of Florida Jacksonville | \$61,322,442 | \$31,630,323 | n/a | n/a | \$ 92,952,765 | | | |
| University of Florida Gainesville | \$90,661,648 | \$23,059,330 | n/a | n/a | \$113,720,978 | | | |
| University of South Florida | \$52,558,502 | \$ 6,836,716 | n/a | n/a | \$ 59,395,218 | | | |
| University of Miami | \$76,585,333 | \$42,657,091 | n/a | n/a | \$119,242,424 | | | |
| Children's Hospitals | | | | | | | | |
| Wolfson Baptist Medical Hospital | n/a | \$ 3,091,956 | n/a | n/a | \$ 3,091,956 | | | |
| Johns Hopkins Children's Hospital | n/a | \$ 3,631,288 | \$7,728,543 | \$1,455,930 | \$ 12,815,761 | | | |
| Nemours Children's Hospital | n/a | \$ 1,865,302 | \$3,479,923 | \$ 809,734 | \$ 6,154,959 | | | |
| Nicklaus Children's Hospital | n/a | \$ 124,903 | \$7,043,199 | \$2,957,066 | \$ 10,125,168 | | | |
| Total | \$281,804,548 | \$112,896,909 | \$18,251,665 | \$5,222,730 | \$418,175,852 | | | |

Currently, Florida cancer hospitals are not Medicaid essential providers. However, they do receive Medicaid funds via supplemental payments, as follows.³⁸

| Cancer Hospital Supplemental Payments FY 2020-21 | | | | | | | | |
|--|---------------|--------------|-------------|------------|--------------|---------------|--|--|
| Provider FCHP LIP DSH IME GME Total | | | | | | | | |
| Sylvester Cancer Center | \$104,590,018 | \$ 6,007,767 | \$3,191,548 | \$ 743,462 | \$13,798,598 | \$128,331,393 | | |
| Moffitt Cancer Center | \$ 32,457,037 | \$11,467,051 | \$2,694,650 | \$ 312,358 | \$ 4,380,728 | \$ 51,311,824 | | |
| Total \$137,047,055 \$17,474,818 \$5,886,198 \$1,055,820 \$18,179,326 \$179,64 | | | | | | | | |

To be eligible for supplemental payments the essential providers must *offer* to contract with all applicable Medicaid plans. In the event of a failure to contract, AHCA must evaluate whether the providers negotiated in good faith and withhold supplemental payments if the provider has negotiated in bad faith.³⁹ In the last two years, AHCA developed a process for assessing compliance with this law and identified three providers acting in bad faith. AHCA did not withhold supplemental payments from them, finding they were making progress in contract negotiations with plans.⁴⁰

Child Welfare Specialty Plan

The Sunshine Health Child Welfare Specialty Plan serves children in Florida's child welfare system of care. It is available statewide to children in the child welfare system until age 21 and children adopted from the child welfare system through the child's 18th birthday, if the adopted family is receiving a state adoption subsidy.⁴¹

All children with an open child welfare case become eligible for the child welfare specialty plan upon their entry into the child welfare system. Children are automatically enrolled in the child welfare specialty plan unless a different MMA plan is selected. Under s. 409.977, F.S., specialty plans serving children in the care and custody of the DCF may serve such children as long as they remain in care,

³⁸ Supra, FN 21.

³⁹ S. 409.908(26), F.S.

⁴⁰ Supra, FN 20, p. 12.

⁴¹ S. 409.977(5), F.S.

including those remaining in extended foster care or are in subsidized adoption and continue to be eligible for Medicaid pursuant to s. 409.903, F.S.

Like an MMA plan, the child welfare specialty plan must cover the minimum benefits outlined in s. 409.973, F.S. The following benefits are available under the child welfare specialty plan:

- Medical foster care
- Statewide Inpatient Psychiatric Program (SIPP)
- Specialized therapeutic foster care and therapeutic group care
- Targeted case management
- Private duty nursing
- Individual and family therapy
- Behavioral Health Overlay Services
- Comprehensive behavioral health assessments
- Emergency transportation
- Non-medical/non-emergency transportation with up to three round trips per month
- Care grants of up to \$150 per child per calendar year for services and supplies for social or
 physical activities, such as gym memberships, swim lessons, sports equipment, art supplies or
 application fees for post high school
- Transition assistance up to \$500 in one-time assistance for young adults transitioning out of foster care at age 18 or extended foster care at age 21
- Life skills development education for children ages 12 and up with developmental disabilities to help them keep, learn, or improve skills and functioning for daily living
- Over-the counter medication up to \$25 per household per month
- Home-delivered meals for 10 days after being discharged from a facility
- Doula services
- A 24-hour nurse advice line
- A 24-hour behavioral health line

Because children in the child welfare system have greater clinical and behavioral health needs, the capitated rate for the specialty plan is higher than for children in regular MMA plans.

Child Welfare Guardianship Assistance Program

Florida's child welfare system, administered by the Department of Children and Families (DCF), identifies families whose children are in danger of suffering or have suffered abuse, abandonment, or neglect, and works with those families to address the problems that are endangering children, if possible. If the problems cannot be addressed, the child welfare system finds safe out-of-home placements for these children.

The DCF Guardianship Assistance Program (GAP) is a federally-funded program to support relatives and fictive kin⁴² who are guardians of children who were removed from their homes due to abuse or neglect.⁴³ GAP was implemented in Florida in 2019. Section s. 39.6225, F.S., sets the eligibility requirements to participate in Florida's GAP. In keeping with federal requirements, for a guardian to qualify to receive benefits on behalf of the child, the guardian must:

- Have the child's placement approved by the court;
- Have the court grant legal custody of the child to the guardian;
- Be licensed as a Level I provider of foster care under s. 409.175, F.S.; and,
- Be a guardian for the child who was eligible for federal foster care maintenance payments under Title IV-E for at least six consecutive months while the child resided in the home of the guardian and the guardian was licensed as a provider of foster care.

STORAGE NAME: h7047a.HCA
DATE: 2/7/2022

⁴² S. 39.01(28), F.S., defines "fictive kin" as a person who is unrelated to the child but has such a close emotional relationship with the child that he or she may be considered family.

⁴³ Florida Department of Children and Families, Office of Children Welfare, Guardianship Assistance Program (GAP), <u>Guardianship</u> <u>Assistance Program Community Supports - Florida Department of Children and Families (myflfamilies.com)</u> (last visited January 20, 2022).

DCF provides GAP participants assistance payments of \$4,000 annually, or another amount specified in a written agreement, paid on a monthly basis.⁴⁴ Participants are also eligible for a one-time payment of up to \$2,000 for expenses associated with obtaining legal guardianship of a child.

As of November 2021, there are 1,122 children in Florida's GAP program.⁴⁵

Under current law, children in GAP are not eligible to continue in the child welfare specialty plan. A child's dependency case is closed to permanent guardianship by the court when it grants legal custody to the guardian who is participating in GAP. Because current law limits specialty plan eligibility to children in DCF custody, permanent guardianship causes the child to lose eligibility for that plan, and enroll in a regular MMA plan.

Effect of Proposed Changes

SMMC Plan Procurement

The bill requires AHCA to conduct a single, statewide procurement; rather than separate and simultaneous regional procurements. However, it requires AHCA to negotiate and select plans on a regional basis. If AHCA finds that a statewide contract award to a particular plan is the best value for the state and recipients, AHCA is permitted to make such an award. This preserves regional competition and bidding, while allowing AHCA to negotiate based on statewide effect for a plan that would win in all regions, and issue a single statewide contract award instead of separate regional contracts. It also avoids a systemic shift that could favor large, market dominant plans if procurement were entirely conducted based on a statewide focus, to the detriment of regional preferences or conditions.

Under current law, at least 90 days before issuing an ITN to procure MMA and LTC plans under the SMMC program, AHCA compiles and publishes a databook that includes utilization and spending data for the program from the 3 most recent contract years and includes historic fee-for-service claims The bill requires AHCA to produce data for at least the most recent 24 months, eliminates the obsolete requirement to include fee-for-service data, and requires the data to be presented consistent with actuarial rate-setting practices and standards.

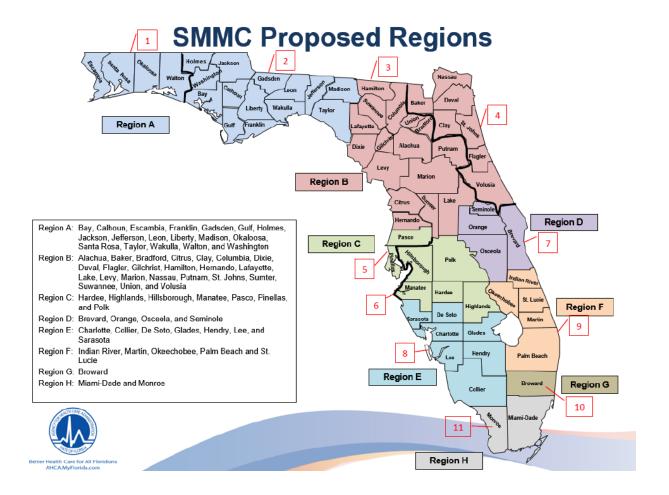
Regional Procurement

The bill proposes consolidating the eleven SMMC program regions into eight regions. According to AHCA, which proposed the region redesign, this configuration is based on enrollee utilization patterns and provider referral patterns over recent years.⁴⁶ The chart and map below show the current regions and the proposed consolidated regions.

⁴⁴ S. 39.6225(5)(d), F.S.

⁴⁵ Email from John Paul Fiore, Legislative Director, Florida Department of Children and Families, Re: GAP, January 20, 2022 (on file with the House Finance & Facilities Subcommittee).

| | SMMC Proposed Regions | |
|-------------------|---|----------|
| Current Region 1 | Escambia, Okaloosa, Santa Rosa, Walton | |
| Current Region 2 | Bay, Calhoun, Franklin, Gadsden, Gulf, Holmes, Jackson, Jefferson, Leon, Liberty, Madison, Taylor, Wakulla, Washington | REGION A |
| Current Region 3 | Alachua, Bradford, Citrus, Columbia, Dixie, Gilchrist, Hamilton, Hernando, Lafayette, Levy, Marion, Putnam, Sumter, Suwannee, Union | REGION B |
| Current Region 4 | Baker, Clay, Duval, Flagler, Nassau, St. Johns, Volusia | |
| Current Region 5 | Pasco, Pinellas | REGION C |
| Current Region 6 | Hardee, Highlands, Hillsborough, Manatee, Polk | REGION C |
| Current Region 7 | Brevard, Orange, Osceola, Seminole | REGION D |
| Current Region 8 | Charlotte, Collier, DeSoto, Glades, Hendry, Lee, Sarasota | REGION E |
| Current Region 9 | Indian River, Martin, Okeechobee, Palm Beach, St. Lucie | REGION F |
| Current Region 10 | Broward | REGION G |
| Current Region 11 | Miami-Dade, Monroe | REGION H |



The bill proposes to increase the minimum or maximum number of plans with which AHCA will contract to provide services to MMA and LTC enrollees. The limits for the award of plans within a region is inclusive of any statewide plans awarded. So, a statewide award will credit as one plan award in every region for the purposes of regional plan award limitations.

Each region will have at least three plans to provide services in the SMMC program, to ensure recipient choice of plans and increase AHCA's ability to enforce contract requirements. Enforcing contract requirements in a region with only two plans presents difficulties. For example, an enrollment freeze sanction would eliminate recipients' ability to have a choice of at least two plans, which is a federal

requirement. With at least three plans, AHCA will be able to impose the full range of penalties available against noncompliant plans, including imposing an enrollment freeze.

The chart below shows the current number of plans and the proposed number of plans in each region. The chart also demonstrates enrollment distribution based on the proposed minimum and maximum number of plans per region, per program.⁴⁷

| | | | | ММА | | | LTC | |
|---------------------|------------------------------------|-------------------------------|------------------------|----------|---|------------------------|---|---|
| Proposed Regions | Current Min/Max # Plans | Proposed Min/Max# Plans | Regional Enrollment | Proposed | Enrollment: Proposed Maximum # Plans | Regional Enrollment | Enrollment: Proposed Minimum # Plans | Enrollment: Proposed Maximum # Plans |
| Region A | Region 1: 2 Region 2: 2 | 3 - 4 | 277,676 | 92,559 | 69,419 | 7,073 | 2,358 | 1,768 |
| Region B | Region 3: 3 - 5 Region 4: 3 - 5 | MMA 5 - 6 LTC 3 - 6 | 766,991 | 153,398 | 127,832 | 18,347 | 6,116 | 3,058 |
| Region C | Region 5: 2 - 4 Region 6: 4 - 7 | MMA 6 - 10 LTC 5 - 10 | 801,893 | 133,648 | 80,189 | 25,004 | 5,001 | 2,500 |
| Region D | Region 7: 3 - 6 | MMA 5 - 6 LTC 6 - 6 | 537,679 | 107,535 | 89,613 | 10,432 | 3,477 | 1,739 |
| Region E | Region 8: 2 - 4 | 3 - 4 | 272,543 | 90,848 | 68,136 | 7,234 | 2,411 | 1,809 |
| Region F | Region 9: 2 - 4 | 3 - 5 | 353,458 | 117,819 | 70,692 | 11,349 | 3,783 | 2,270 |
| Region G | Region 10: 2 - 4 | 3 - 5 | 338,684 | 112,895 | 67,737 | 10,240 | 3,413 | 2,048 |
| Region H | Region 11: 5 - 10 | 5 - 10 | 605,902 | 121,180 | 60,590 | 32,791 | 6,558 | 3,279 |

Dental Benefits

The bill reintegrates dental benefits into the MMA program, eliminating the requirement to procure separate, dental-only, plans for those benefits.

The bill also requires plans to establish programs to improve outcomes and increase utilization of preventative services, including a patient education component and a patient incentive program. AHCA is required to establish and regularly assess dental performance and outcome measures, which must be published.

Provider Service Networks

The bill removes the option for new PSNs to be paid under a fee-for-service/shared savings model, for the first two years of operation, after which they would be capitated. PSNs will be paid on a capitated basis from the beginning of their contract terms.

Enrollment

The bill prohibits AHCA from automatically enrolling participants in a plan if the plan has more than 45 percent of the enrollees in a region. As of November 30, 2021, six regions had a health plan with more than 45 percent of the enrollees.⁴⁸

Provider Networks

Essential Providers

⁴⁷ Note that this simple demonstration assumes equal enrollment in each plan, which is highly unlikely, but is used to demonstrate recipient distribution across regions based on the plan numbers.

The bill adds Florida cancer hospitals that meet specified federal criteria to the statutory list of statewide essential providers, requiring all plans in the state to contract with them. Currently, there are two such hospitals that meet the federal criteria: Moffitt Cancer Center (Tampa) and Sylvester Comprehensive Cancer Center (Miami). As with other statewide essential providers, the bill sets the payment rate in the event these hospitals do not enter into a network contract with a plan: the Medicaid payment rate in effect on the first day of the contract between AHCA and the plan.

The bill requires AHCA to assess plan compliance with essential provider contracting requirements at least quarterly.

Supplemental Payments and Essential Providers

The bill requires essential providers to have a network contract with all plans in their region (or statewide, as applicable), rather than merely making an effort to contract, and eliminates the requirement that AHCA assess the good faith effort of the provider's negotiations. Instead, AHCA must determine whether network contracts exist prior to releasing supplemental payments to the provider. Absent such contracts, AHCA is directed to withhold the supplemental payments as of January 1 of each year until such contracts are in place.

This will ensure that essential providers receiving Medicaid dollars are fully available to all Medicaid patients as plan network participants.

Financial Accountability – Workforce Expenditures

The bill expands the type of education funding that may be allowed as a medical expense for calculation of the medical loss ratio. Currently, plan investments in graduate medical education institutions for residency positions are allowed as a medical expense. The bill expands this to allow funds provided for positions:

- Graduate student nursing education positions,
- Undergraduate student nursing education positions, and
- Student positions in any degree or technical program deemed critical shortage by AHCA.

Further, the bill allows these investments, and plan contributions to designated state trust funds that support Medicaid and indigent care as a credit against the Achieved Savings Rebate.

Healthy Behaviors Program

The bill expands the required scope of the Healthy Behaviors program to include:

- Cessation of tobacco use, rather than merely smoking cessation. This addresses the use of smokeless and other non-smokable tobacco products.
- A focus on opioid abuse recovery within the medically approved alcohol and substance recovery program.

Child Welfare Specialty Plan and Guardianship Assistance

The bill authorizes a child welfare specialty care plan under contract with the MMA program to serve a child who continues to be eligible for Medicaid and whose parents or guardians receive GAP payments. This allows a child in the GAP program to choose either a child welfare specialty plan or an MMA plan.

Finally, the bill deletes obsolete provisions, such as the use of fee-for-service contracts to transition PSNs to the risk bearing capitated contract model; removing a reference to the defunct Florida Health Choices Program, and repealing a managed care rate statute applicable to pre-SMMC managed care, which is no longer operable.

The bill provides an effective date of July 1, 2022.

B. SECTION DIRECTORY:

Section 1: Amends s. 409.908, F.S., relating to reimbursement of Medicaid providers.

Section 2: Amends s. 409.912, F.S., relating to cost-effective purchasing of health care.

Section 3: Amends s. 409.964, F.S., relating to managed care program; state plan; waivers.

Section 4: Amends s. 409.966, F.S., relating to eligible plans; selection.

Section 5: Amends s. 409.967, F.S., relating to managed care plan accountability.

Section 6: Amends s. 409.968, F.S., relating to managed care plan payments.

Section 7: Amends s. 409.973, F.S., relating to benefits.

Section 8: Amends s. 409.974, F.S., relating to eligible plans.

Section 9: Amends s. 409.975, F.S., relating to managed care plan accountability.

Section 10: Amends s. 409.977, F.S., relating to enrollment.

Section 11: Amends s. 409.981, F.S., relating to eligible long-term care plans.

Section 12: Provides an effective date of July 1, 2022.

II. FISCAL ANALYSIS & ECONOMIC IMPACT STATEMENT

A. FISCAL IMPACT ON STATE GOVERNMENT:

Revenues:

AHCA may receive less Achieved Savings Rebate funds due to plan donations in medical education that are eligible for credit against the Achieved Savings Rebate calculation.

Since 2015 AHCA has received over \$440 million in achieved savings rebates. See table below.

| Achieved Savings Rebate (2015-2020) | | | | | |
|--|---------------|---------------|----------------|----------------|--|
| 2015 | 2016 | 2017-2018 | 2019 | 2020 | |
| \$ 2,373,946 | \$ 30,440,542 | \$ 12,517,103 | \$ 129,298,856 | \$ 274,856,893 | |

Federal CMS requires the state to remit the federal share of rebates received which reduces the net benefit to the state. For the 2020 year, the state added \$88.5 million to the general revenue fund. The change to the achieved savings rebate will have an impact to general revenue collections, however, the impact is indeterminate.

2. Expenditures:

AHCA estimates that allowing the GAP children to select the child welfare specialty plan, rather than remaining in or selecting a non-specialty MMA plan, may result in a negative fiscal impact of \$4.6 million, annually (\$1.8 million, General Revenue).⁴⁹

B. FISCAL IMPACT ON LOCAL GOVERNMENTS:

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None.

2. Expenditures:

None.

C. DIRECT ECONOMIC IMPACT ON PRIVATE SECTOR:

None.

D. FISCAL COMMENTS:

None.

III. COMMENTS

A. CONSTITUTIONAL ISSUES:

1. Applicability of Municipality/County Mandates Provision:

Not applicable. The bill does not appear to affect county or municipal governments.

2. Other:

None.

B. RULE-MAKING AUTHORITY:

AHCA and DCF have sufficient rule-making authority to implement the provisions of the bill.

C. DRAFTING ISSUES OR OTHER COMMENTS:

None.

IV. AMENDMENTS/COMMITTEE SUBSTITUTE CHANGES