1	A bill to be entitled
2	An act relating to commercial financing product
3	brokers and providers; creating part XIII of ch. 559,
4	F.S., entitled "Florida Commercial Financing
5	Disclosure Law"; creating s. 559.961, F.S.; providing
6	a short title; creating s. 559.9611, F.S.; providing
7	definitions; creating s. 559.9612, F.S.; providing
8	scope; creating s. 559.9613, F.S.; providing
9	requirements for disclosure of certain information by
10	commercial financing product providers under certain
11	circumstances; creating s. 559.9614, F.S.; providing
12	prohibited acts by commercial financing product
13	providers; creating s. 559.9615, F.S.; providing
14	exclusive authority of the Attorney General to enforce
15	specified provisions; providing fines; providing
16	construction; providing an effective date.
17	
18	Be It Enacted by the Legislature of the State of Florida:
19	
20	Section 1. Part XIII of chapter 559, Florida Statutes,
21	consisting of sections 559.961, 559.9611, 559.9612, 559.9613,
22	559.9614, and 559.9615, is created to read:
23	PART XIII
24	FLORIDA COMMERCIAL FINANCING DISCLOSURE LAW
25	559.961 Short titleThis part may be cited as the
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26	"Florida Commercial Financing Disclosure Law."
27	559.9611 DefinitionsAs used in this part, the term:
28	(1) "Accounts receivable purchase transaction" means a
29	transaction in which a business forwards or otherwise sells to a
30	person all or a portion of the business' accounts, as defined in
31	s. 679.1021, or payment intangibles, as defined in s. 679.1021,
32	at a discount to the expected value of the account or payment
33	intangibles. For purposes of this part, the provider's
34	characterization of an accounts receivable purchase transaction
35	as a purchase is conclusive that the accounts receivable
36	purchase transaction is not a loan or a transaction for the use,
37	forbearance, or detention of money.
38	(2) "Advance fee" means any consideration that is assessed
39	or collected by a broker before the closing of a commercial
40	financing product transaction.
41	(3) "Broker" means a person who, for compensation or the
42	expectation of compensation, arranges a commercial financing
43	product transaction or an offer between a third party and a
44	business in the state which would, if executed, be binding upon
45	that third party. The term excludes a provider and any
46	individual or entity whose compensation is not based or
47	dependent upon on the terms of the specific commercial financing
48	product transaction obtained or offered.
49	(4) "Business" means an individual or group of
50	individuals, a sole proprietorship, a corporation, a limited

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51	liability company, a trust, an estate, cooperative, an
52	association, or a limited or general partnership engaged in a
53	business activity.
54	(5) "Commercial financing product" means a commercial
55	loan, accounts receivable purchase transaction, commercial open-
56	end credit plan, or each to the extent the transaction is a
57	business purpose transaction. As used in this subsection, the
58	term "business purpose transaction" means a transaction the
59	proceeds of which are provided to a business or are intended to
60	be used to carry on a business and not for personal, family, or
61	household purposes. For purposes of determining whether a
62	transaction is a business purpose transaction, the provider may
63	rely on any written statement of intended purpose signed by the
64	business. The statement may be a separate statement or may be
65	contained in an application, agreement, or other document signed
66	by the business or the business owner.
67	(6) "Commercial loan" means a loan to a business, whether
68	secured or unsecured.
69	(7) "Commercial open-end credit plan" means commercial
70	financing extended by any provider under a plan in which:
71	(a) The provider reasonably contemplates repeat
72	transactions.
73	(b) The amount of financing that may be extended to the
74	business during the term of the plan, up to any limit set by the
75	provider, is generally made available to the extent that any
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76	outstanding balance is repaid.
77	(8) "Depository institution" means:
78	(a) A bank, a trust company, or an industrial loan company
79	doing business under the authority of, or in accordance with, a
80	license, certificate, or charter issued by the United States,
81	this state, or any other state, district, territory, or
82	commonwealth of the United States which is authorized to
83	transact business in this state;
84	(b) A federally chartered savings and loan association,
85	federal savings bank, or federal credit union that is authorized
86	to transact business in the state; or
87	(c) A savings and loan association, savings bank, or
88	credit union organized under the laws of this or any other state
89	which is authorized to transact business in the state.
90	(9) "Provider" means a person who consummates more than
91	five commercial financing product transactions to a business
92	located in the state in any calendar year. The term also
93	includes a person who enters into a written agreement with a
94	depository institution to arrange for the extension of a
95	commercial financing product by the depository institution to a
96	business via an online lending platform administered by the
97	person. The fact that a provider extends a specific offer for a
98	commercial financing product on behalf of a depository
99	institution may not be construed to mean that the provider
100	engaged in lending or financing or originated that loan or
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101	financing.
102	559.9612 Scope of this partThis part applies to any
103	commercial financing product transaction consummated on or after
104	January 1, 2024. This part does not apply to:
105	(1) A provider that is:
106	(a) A federally insured depository institution or an
107	affiliate or holding company of such institution; or
108	(b) A subsidiary or service corporation that is owned and
109	controlled by a federally insured depository institution.
110	(2) A provider that is a lender regulated under the Farm
111	Credit Act of 1971, 12 U.S.C. ss. 2001 et seq.
112	(3) A commercial financing product transaction that is:
113	(a) Secured by real property;
114	(b) A lease; or
115	(c) A purchase money obligation that is incurred as all or
116	part of the price of the collateral or for value given to enable
117	the business to acquire rights in or the use of the collateral
118	if the value is in fact so used.
119	(4) A commercial financing product transaction in which
120	the recipient is a motor vehicle dealer or an affiliate of such
121	a dealer, or a vehicle rental company or an affiliate of such a
122	company, pursuant to a commercial loan or commercial open-end
123	credit plan of at least \$50,000 or a commercial financing
124	product offered by a person in connection with the sale or lease
125	of products or services that such person manufactures, licenses,
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126	or distributes, or whose parent company or any of its directly
127	or indirectly owned and controlled subsidiaries manufacturers,
128	licenses or distributes.
129	(5) A provider that is licensed as a money transmitter in
130	accordance with a license, certificate, or charter issued by
131	<u>this state or any other state, district, territory, or</u>
132	commonwealth of the United States.
133	(6) A provider that consummates no more than five
134	commercial financing product transactions in the state in a 12-
135	month period.
136	(7) A commercial financing product transaction of more
137	than \$500,000.
138	559.9613 Disclosures
139	(1) A provider that consummates a commercial financing
140	product transaction shall disclose the terms of the commercial
141	financing product transaction as required by this part. The
142	disclosures must be provided at or before consummation of the
143	transaction. Only one disclosure must be provided for each
144	commercial financing product transaction, and a disclosure is
145	not required as result of a modification, forbearance, or change
146	to a consummated commercial financing product transaction.
147	(2) A provider must disclose the following information in
148	connection with each commercial financing product transaction:
149	(a) The total amount of funds provided to the business
150	under the terms of the agreement.
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151	(b) The total amount of funds disbursed to the business if
152	less than the amount specified in paragraph (a) as a result of
153	any fees deducted or withheld at disbursement, any amount paid
154	to the provider to satisfy a prior balance, and any amount paid
155	to a third party on behalf of the business.
156	(c) The total amount to be paid to the provider under the
157	terms of the agreement.
158	(d) The total dollar cost under the terms of the
159	agreement, calculated by finding the difference between the
160	amount specified in paragraph (a) and the amount specified in
161	paragraph (c).
162	(e) The manner, frequency, and amount of each payment. If
163	the payments may vary, the provider shall instead disclose the
164	manner, frequency, and the estimated amount of the initial
165	payment and a description of the methodology for calculating any
166	variable payment and the circumstances when payments may vary.
167	(f) A statement of whether there are any costs or
168	discounts associated with prepayment, including a reference to
169	the paragraph in the agreement which creates the contractual
170	rights of the parties related to prepayment.
171	559.9614 Prohibited actsA broker may not:
172	(1) Assess, collect, or solicit an advance fee from a
173	business to provide services as a broker. However, this
174	subsection does not preclude a broker from soliciting a business
175	to pay for, or preclude a business from paying for, actual

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176 services necessary to apply for a commercial financing product, 177 including, but not limited to, a credit check or an appraisal of 178 security, if such payment is made by check or money order 179 payable to a party independent of the broker; 180 Make or use any false or misleading representation or (2) omit any material fact in the offer or sale of the services of a 181 182 broker or engage, directly or indirectly, in any act that 183 operates or would operate as fraud or deception upon any person 184 in connection with the offer or sale of the services of a 185 broker, notwithstanding the absence of reliance by the business; 186 (3) Make or use any false or deceptive representation in 187 its business dealings; or (4) Offer the services of a broker by making, publishing, 188 189 disseminating, circulating, or placing before the public within 190 the state an advertisement in a newspaper or other publication 191 or an advertisement in the form of a book, notice, handbill, 192 poster, sign, billboard, bill, circular, pamphlet, letter, 193 photograph, or motion picture or an advertisement circulated by 194 radio, loudspeaker, telephone, television, telegraph, or in any other way, in which the offer or advertisement does not disclose 195 the name, business address, and telephone number of the broker. 196 197 For purposes of this subsection, the broker shall disclose the 198 actual address and telephone number of the business of the 199 broker in addition to the address and telephone number of any 200 forwarding service that the broker may use.

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201	559.9615 Enforcement
202	(1) The Attorney General has exclusive authority to
203	enforce this part. The Attorney General may:
204	(a) Receive and act on complaints.
205	(b) Take action designed to obtain voluntary compliance
206	with this part.
207	(c) Commence administrative or judicial proceedings to
208	enforce compliance with this part.
209	(2)(a) A violation of any provision of this part is
210	punishable by a fine of \$500 per incident, not to exceed \$20,000
211	for all aggregated violations arising from the use of the
212	transaction documentation or materials found to be in violation
213	of this part.
214	(b) A violation of any provision of this part after
215	receipt of a written notice of a prior violation from the
216	Attorney General is punishable by a fine of \$1,000 per incident,
217	not to exceed \$50,000 for all aggregated violations arising from
218	the use of the transaction documentation or materials found to
219	be in violation of this part.
220	(c) A violation of any provision of this part does not
221	affect the enforceability or validity of the underlying
222	commercial financing product transaction.
223	(3) Nothing in this part creates or is intended to create
224	a private right of action against any person or entity based
225	upon compliance or noncompliance with the provisions of this

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226	part	<u>.</u>										
227		Section	2.	This	act	shall	take	effect	July	1,	2023.	
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