$\mathbf{B}\mathbf{y}$ the Committee on Environment and Natural Resources; and Senator Simon

| | 592-02769-23 20231476c1 |
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| 1 | A bill to be entitled |
| 2 | An act relating to state acquisition of lands; |
| 3 | amending ss. 253.025 and 570.715, F.S.; requiring, |
| 4 | rather than authorizing, the Department of |
| 5 | Environmental Protection and the Department of |
| 6 | Agriculture and Consumer Services to disclose |
| 7 | appraisal reports to private landowners or their |
| 8 | representatives during acquisition negotiations; |
| 9 | requiring private landowners and their representatives |
| 10 | to maintain the confidentiality of such reports or |
| 11 | information disclosed by the Department of Agriculture |
| 12 | and Consumer Services; requiring the final purchase |
| 13 | price in certain option contracts for state land |
| 14 | acquisitions and less than fee simple conservation |
| 15 | easement acquisitions to be the fair market value as |
| 16 | determined by the highest appraisal; conforming a |
| 17 | provision to changes made by the act; providing an |
| 18 | effective date. |
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| 20 | Be It Enacted by the Legislature of the State of Florida: |
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| 22 | Section 1. Subsection (8) of section 253.025, Florida |
| 23 | Statutes, is amended to read: |
| 24 | 253.025 Acquisition of state lands |
| 25 | (8) Before approval by the board of trustees, or, when |
| 26 | applicable, the Department of Environmental Protection, of any |
| 27 | agreement to purchase land pursuant to this chapter, chapter |
| 28 | 259, chapter 260, or chapter 375, and before negotiations with |
| 29 | the parcel owner to purchase any other land, title to which will |

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592-02769-23 20231476c1 30 vest in the board of trustees, an appraisal of the parcel shall 31 be required as follows: 32 (a) The board of trustees shall adopt by rule the method for determining the value of parcels sought to be acquired by 33 34 state agencies pursuant to this section. 35 (b) Each parcel to be acquired shall have at least one 36 appraisal. Two appraisals are required when the estimated value 37 of the parcel exceeds \$1 million. However, if both appraisals exceed \$1 million and differ significantly, a third appraisal 38 39 may be obtained. If a parcel is estimated to be worth \$100,000 40 or less and the director of the Division of State Lands finds 41 that the cost of an outside appraisal is not justified, a 42 comparable sales analysis, an appraisal prepared by the division, or other reasonably prudent procedures may be used by 43 44 the division to estimate the value of the parcel, provided the

45 public's interest is reasonably protected. The state is not 46 required to appraise the value of lands and appurtenances that 47 are being donated to the state.

48 (c) Appraisal fees and associated costs shall be paid by 49 the agency proposing the acquisition. All appraisals used for 50 the acquisition of lands pursuant to this section shall be prepared by a state-certified appraiser. The board of trustees 51 52 shall adopt rules for selecting individuals to perform 53 appraisals pursuant to this section. Each fee appraiser selected 54 to appraise a particular parcel shall, before contracting with the agency or a participant in a multiparty agreement, submit to 55 56 the agency an affidavit substantiating that he or she has no 57 vested or fiduciary interest in such parcel.

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(d) The fee appraiser and the review appraiser for the

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592-02769-23 20231476c1 59 agency may not act in any manner that may be construed as 60 negotiating with the owner of a parcel proposed for acquisition. 61 (e) The board of trustees shall adopt by rule the minimum 62 criteria, techniques, and methods to be used in the preparation 63 of appraisal reports. Such rules shall incorporate, to the 64 extent practicable, generally accepted appraisal standards. Any 65 appraisal issued for acquisition of lands pursuant to this 66 section must comply with the rules adopted by the board of 67 trustees. A certified survey must be made which meets the 68 minimum requirements for upland parcels established in the 69 Standards of Practice for Land Surveying in Florida published by 70 the Department of Agriculture and Consumer Services and which 71 accurately portrays, to the greatest extent practicable, the 72 condition of the parcel as it currently exists. The requirement 73 for a certified survey may, in part or in whole, be waived by 74 the board of trustees any time before submitting the agreement 75 for purchase to the Division of State Lands. When an existing 76 boundary map and description of a parcel are determined by the 77 division to be sufficient for appraisal purposes, the division 78 director may temporarily waive the requirement for a survey 79 until any time before conveyance of title to the parcel. 80 (f) Appraisal reports are confidential and exempt from s. 81 119.07(1), for use by the agency and the board of trustees, 82 until an option contract is executed or, if no option contract

is executed, until 2 weeks before a contract or agreement for purchase is considered for approval by the board of trustees. The Department of Environmental Protection <u>shall</u> may disclose appraisal reports to private landowners <u>or their representatives</u> during negotiations for acquisitions using alternatives to fee

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592-02769-23 20231476c1 88 simple techniques, if the department determines that disclosure 89 of such reports will bring the proposed acquisition to closure. 90 However, the private landowner or their representative must 91 agree to maintain the confidentiality of the reports or 92 information. The department may also disclose appraisal information to public agencies or nonprofit organizations that 93 94 agree to maintain the confidentiality of the reports or 95 information when joint acquisition of property is contemplated, or when a public agency or nonprofit organization enters into a 96 97 written agreement with the department to purchase and hold 98 property for subsequent resale to the board of trustees. In 99 addition, the department may use, as its own, appraisals 100 obtained by a public agency or nonprofit organization, if the 101 appraiser is selected from the department's list of appraisers 102 and the appraisal is reviewed and approved by the department. For purposes of this paragraph, the term "nonprofit 103 104 organization" means an organization that is exempt from federal 105 income tax under s. 501(c)(3) of the Internal Revenue Code and, 106 for purposes of the acquisition of conservation lands, an 107 organization whose purpose must include the preservation of 108 natural resources. The agency may release an appraisal report 109 when the passage of time has rendered the conclusions of value 110 in the report invalid or when the acquiring agency has 111 terminated negotiations. (q) Before acceptance of an appraisal, the agency shall 112

(g) Before acceptance of an appraisal, the agency shall submit a copy of such report to the division. The division shall review such report for compliance with the rules of the board. Any questions of applicability of laws affecting an appraisal shall be addressed by the legal office of the agency.

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592-02769-23 20231476c1 117 (h) The appraisal report shall be accompanied by the sales 118 history of the parcel for at least the previous 5 years. Such 119 sales history shall include all parties and considerations with 120 the amount of consideration verified, if possible. If a sales history would not be useful, or it is cost prohibitive compared 121 to the value of a parcel, the sales history may be waived by the 122 123 board of trustees. The board of trustees shall adopt a rule 124 specifying guidelines for waiver of a sales history. 125 (i) The board of trustees may consider an appraisal 126 acquired by a seller, or any part thereof, in negotiating to purchase a parcel, but such appraisal may not be used in lieu of 127 128 an appraisal required by this subsection or to determine the 129 maximum offer allowed by law. 130 (j)1. The board of trustees shall adopt by rule the method 131 for determining the value of parcels sought to be acquired by 132 state agencies pursuant to this section. An offer by a state 133 agency may not exceed the value for that parcel as determined 134 pursuant to the highest approved appraisal or the value 135 determined pursuant to the rules of the board of trustees, 136 whichever value is less. 137 2. For a joint acquisition by a state agency and a local 138 government or other entity apart from the state, the joint

138 government or other entity apart from the state, the joint 139 purchase price may not exceed 150 percent of the value for a 140 parcel as determined in accordance with the limits in 141 subparagraph 1. The state agency share of a joint purchase offer 142 may not exceed what the agency may offer singly pursuant to 143 subparagraph 1.

144 3. This paragraph does not apply to the acquisition of145 historically unique or significant property as determined by the

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592-02769-23 20231476c1 146 Division of Historical Resources of the Department of State. 147 Notwithstanding this subsection, on behalf of the board of 148 trustees and before the appraisal of parcels approved for 149 150 purchase under this chapter or chapter 259, the Secretary of 151 Environmental Protection or the director of the Division of 152 State Lands may enter into option contracts to buy such parcels. 153 Except as otherwise authorized under this subsection, any such 154 option contract shall state that the final purchase price is 155 subject to approval by the board of trustees or, if applicable, the Secretary of Environmental Protection, and shall be the fair 156 157 market value as determined by the highest appraisal and that the 158 final purchase price may not exceed the maximum offer allowed by 159 law. Any such option contract presented to the board of trustees 160 for final purchase price approval shall explicitly state that 161 payment of the final purchase price is subject to an 162 appropriation from the Legislature. The consideration for such 163 an option may not exceed \$1,000 or 0.01 percent of the estimate 164 by the department of the value of the parcel, whichever amount 165 is greater. 166 Section 2. Paragraph (d) of subsection (1) and subsection 167 (5) of section 570.715, Florida Statutes, are amended to read: 168 570.715 Conservation easement acquisition procedures.-169 (1) For less than fee simple acquisitions pursuant to s. 570.71, the Department of Agriculture and Consumer Services 170 171 shall comply with the following acquisition procedures:

(d) On behalf of the board of trustees and before the
appraisal of parcels approved for purchase under ss.
259.105(3)(i) and 570.71, the department may enter into option

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592-02769-23 20231476c1 175 contracts to buy less than fee simple interest in such parcels. 176 Any such option contract shall state that the final purchase 177 price is subject to approval by the board of trustees and that 178 the final purchase price shall be the fair market value as 179 determined by the highest approved appraisal and may not exceed 180 the maximum offer authorized by law. Any such option contract 181 presented to the board of trustees for final purchase price 182 approval shall explicitly state that payment of the final purchase price is subject to an appropriation by the 183 184 Legislature. The consideration for any such option contract may 185 not exceed \$1,000 or 0.01 percent of the estimate by the 186 department of the value of the parcel, whichever amount is 187 greater.

188 (5) Appraisal reports are confidential and exempt from s. 189 119.07(1), for use by the department and the board of trustees, 190 until an option contract is executed or, if an option contract 191 is not executed, until 2 weeks before a contract or agreement 192 for purchase is considered for approval by the board of 193 trustees. However, The department shall has the authority, at 194 its discretion, to disclose appraisal reports to private 195 landowners or their representatives during negotiations for 196 acquisitions. However, the private landowner or their 197 representative must agree to maintain the confidentiality of the 198 reports or information using alternatives to fee simple techniques, if the department determines that disclosure of such 199 200 reports will bring the proposed acquisition to closure. The 201 department may also disclose appraisal information to public 202 agencies or nonprofit organizations that agree to maintain the 203 confidentiality of the reports or information when joint

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| 204 | acquisition of property is contemplated, or when a public agency |
| 205 | or nonprofit organization enters into a written multiparty |
| 206 | agreement with the department. For purposes of this subsection, |
| 207 | the term "nonprofit organization" means an organization whose |
| 208 | purposes include the preservation of natural resources, and |
| 209 | which is exempt from federal income tax under s. 501(c)(3) of |
| 210 | the Internal Revenue Code. The department may release an |
| 211 | appraisal report when the passage of time has rendered the |
| 212 | conclusions of value in the report invalid or when the |
| 213 | department has terminated negotiations. |
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Section 3. This act shall take effect July 1, 2023.