1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

2021

22

23

24

25

A bill to be entitled An act relating to collateral protection insurance on real property; creating part XXII of ch. 627, F.S., titled "Real Property Collateral Protection Insurance"; creating s. 627.9901, F.S.; providing purpose; creating s. 627.9902, F.S.; providing scope; creating s. 627.9903, F.S.; providing definitions; creating s. 627.9904, F.S.; providing the effective date of collateral protection insurance on mortgaged real property; providing the termination date of individual collateral protection insurance; prohibiting insurance charges under certain circumstances; creating s. 627.9905, F.S.; providing calculations of coverages and premiums; creating s. 627.9906, F.S.; prohibiting collateral protection insurers and insurance agents from engaging in certain practices; creating s. 627.9907, F.S.; providing construction; creating s. 627.9908, F.S.; providing requirements for proof of collateral protection insurance; creating s. 627.9909, F.S.; providing requirements for policy forms, certificates of insurance, and rate filings; providing reporting requirements for certain insurers; creating s. 627.9911, F.S.; providing rights and powers of the Office of Insurance Regulation for enforcement

Page 1 of 13

26	purposes; providing requirements for proceedings;
27	providing penalties; creating s. 627.9912, F.S.;
28	providing rulemaking authority; creating s. 627.9913,
29	F.S.; providing severability; providing an effective
30	date.
31	
32	Be It Enacted by the Legislature of the State of Florida:
33	
34	Section 1. Part XXII of chapter 627, Florida Statutes,
35	consisting of sections 627.9901, 627.9902, 627.9903, 627.9904,
36	627.9905, 627.9906, 627.9907, 627.9908, 627.9909, 627.9911,
37	627.9912, and 627.9913, Florida Statutes, is created to read:
38	PART XXII
39	REAL PROPERTY COLLATERAL PROTECTION INSURANCE
40	627.9901 Purpose.—The purpose of this part is to:
41	(1) Promote the public welfare by regulating collateral
42	protection insurance on real property.
43	(2) Create a legal framework within which collateral
44	protection insurance on real property may be written in the
45	state.
46	(3) Help maintain the separation between lenders or
47	servicers, and insurers or insurance agents.
48	(4) Minimize the possibilities of unfair competitive
49	practices in the sale, placement, solicitation, and negotiation
50	of collateral protection insurance.

Page 2 of 13

insurance agents engaged in any transaction involving collateral protection insurance on real property. All collateral protection insurance written in connection with mortgaged real property, including manufactured and mobile homes, is subject to the provisions of this part, except:

- (1) Transactions involving extensions of credit primarily for business, commercial, or agricultural purposes.
- (2) Insurance offered by the lender or servicer and elected by the mortgagor at the mortgagor's option.

- (3) Insurance purchased by a lender or servicer on realestate owned property.
- (4) Insurance for which no specific charge is made to the mortgagor or the mortgagor's account.
 - 627.9903 Definitions.—As used in this part, the term:
- (1) "Collateral protection insurance" means commercial property insurance under which a creditor is the primary beneficiary and policyholder and which protects or covers an interest of the creditor arising out of a credit transaction secured by real property. Initiation of such coverage is triggered by the mortgagor's failure to maintain insurance coverage as required by the mortgage or other lending document. For purposes of this part, collateral protection insurance applies only to mortgaged real property, not personal property.
 - (2) "Individual collateral protection insurance" means

Page 3 of 13

coverage for individual real property evidenced by a certificate of coverage under a master collateral protection insurance policy or a collateral protection insurance policy for individual real property.

- (3) "Insurer" means an insurer authorized to issue collateral protection insurance on mortgaged real property in the state.
- (4) "Investor" means a person or an entity, and affiliates of the person or entity, holding a beneficial interest in loans secured by real property.
- (5) "Lapse" means the moment in time in which a mortgagor has failed to secure or maintain valid or sufficient insurance upon a mortgaged real property as required by a mortgage agreement.
- (6) "Last known coverage amount" means a dwelling coverage amount specified in the most recent evidence of insurance coverage provided by the mortgagee.
- (7) "Lender" means a person or entity, and affiliates of the person or entity, making loans secured by an interest in real property.
- (8) "Loss ratio" means the ratio of incurred losses to earned premium.
- (9) "Master collateral protection insurance policy" means a group policy issued to a lender or servicer providing coverage for all loans in the lender's or servicer's loan portfolio as

Page 4 of 13

101 needed.

- (10) "Mortgage agreement" means a written document that specifies an obligation or a liability of any kind secured by a lien on a real property and due from, and owing or incurred by, a mortgagor to a lender on account of a mortgage loan, including the security agreement, deed of trust, any other document of similar effect, and any other document incorporated by reference.
- (11) "Mortgage loan" means a loan, an advance, a guarantee, or other extension of credit from a lender to a mortgagor.
- (12) "Mortgagee" means a person or an entity that holds a mortgaged real property, or, as applicable, a lien on mortgaged real property, as security for repayment of a mortgage agreement.
- (13) "Mortgagor" means a person who is obligated on a mortgage loan pursuant to a mortgage agreement.
- (14) "Real-estate owned property" means a real property owned or held by a lender or servicer following foreclosure under the related mortgage agreement or the acceptance of a deed in lieu of foreclosure.
- (15) "Replacement cost value" is the estimated cost to replace a covered real property at the time of loss or damage without deduction for depreciation. Replacement cost value is not market value, but the cost to replace the covered real

Page 5 of 13

126	property to its condition before the loss or damage.			
127	(17) "Servicer" means a person or an entity, and			
128	affiliates of the person or entity, contractually obligated to			
129	service one or more mortgage loans for a lender or investor. The			
130	term includes persons or entities involved in subservicing			
131	arrangements.			
132	627.9904 Terms of policies.—			
133	(1) Collateral protection insurance shall become effective			
134	no earlier than the date of lapse of insurance upon mortgaged			
135	real property subject to the terms of a mortgage agreement or			
136	any other state or federal law requiring the same.			
137	(2) Individual collateral protection insurance shall			
138	terminate on the earliest of the following dates:			
139	(a) The date on which insurance that is acceptable under			
140	the mortgage agreement becomes effective, subject to the			
141	mortgagor providing sufficient evidence of such acceptable			
142	insurance.			
143	(b) The date on which the applicable real property no			
144	longer serves as collateral for a mortgage loan pursuant to a			
145	mortgage agreement.			
146	(c) Such other date as specified by the individual policy			
147	or certificate of insurance.			
148	(d) Such other date as specified by the lender or			
149	servicer.			
150	(e) The termination date of the policy.			

Page 6 of 13

151	(3) An insurance charge may not be made to a mortgagor for
152	collateral protection insurance for a term longer than the
153	scheduled term of the collateral protection insurance, and an
154	insurance charge may not be made to the mortgagor for collateral
155	protection insurance before the effective date of the collateral
156	protection insurance.
157	` 627.9905 Calculations of coverages and premiums
158	(1)(a) Any collateral protection insurance coverage and
159	subsequent calculation of premium should be based upon the
160	replacement cost value of the real property serving as
161	collateral as best determined by the last known coverage amount,
162	if known to the lender or servicer.
163	(b) An insurer or insurance agent shall inquire of the
164	insured, at least once, as to the last known coverage amount
165	and, if the insurer or insurance agent cannot obtain the last
166	known coverage amount from the insured or in another manner, the
167	collateral protection insurance coverage and subsequent
168	calculation of premium may be based upon:
169	1. The replacement cost value of the real property serving
170	as collateral as calculated by the insurer, if the use of
171	replacement cost value for this purpose is not prohibited by
172	other state or federal law; or
173	2 The unpaid principal balance of the mortgage loan, if

Page 7 of 13

the use of replacement cost value for this purpose is prohibited

by other state or federal law or if the replacement cost value

174

175

176	is	not	available.
-----	----	-----	------------

- (c) In the event of a covered loss, any replacement cost value coverage provided by an insurer in excess of the unpaid principal balance of the mortgage loan shall be paid to the mortgagor.
- (2) An insurer may not write collateral protection insurance for which the premium rate differs from that determined by the schedules of the insurer on file with the office as of the effective date of such policy.
- 627.9906 Prohibited practices.—An insurer or insurance agent may not:
- (1) Issue collateral protection insurance on a mortgaged real property if the insurer or insurance agent or an affiliate of the insurer or insurance agent owns the real property or performs the servicing for, or owns the servicing rights to, the real property;
- (2) Compensate a lender, insurer, investor, or servicer, including through the payment of commissions, on collateral protection property insurance policies issued by the insurer;
- (3) Share collateral protection insurance premium or risk with the lender, investor, or servicer that obtained the collateral protection insurance;
- (4) Offer contingent commissions, profit-sharing, or other payments dependent on profitability or loss ratios to any person affiliated with a servicer or the insurer in connection with

Page 8 of 13

- (5) Provide free or below-cost outsourced services to a lender, investor, or servicer and may not outsource its own functions to a lender, investor, or servicer on an above-cost basis; or
- (6) Make any payments, including, but not limited to, the payment of expenses to a lender, insurer, investor, or servicer for the purpose of securing collateral protection insurance business or related outsourced services.
- 627.9907 Noncircumvention.—This part may not be construed to allow an insurance agent or insurer underwriting collateral protection insurance solely to circumvent the requirements specified in this part. Any such requirement, limitation, or exclusion provided in this part applies to all insurers or insurance agents involved in collateral protection insurance.
- 627.9908 Evidence of coverage.—Proof of collateral protection insurance must be provided in an individual policy or a certificate of insurance. A copy of the individual policy, certificate of insurance, or other evidence of insurance coverage shall be mailed by first-class mail or delivered in person to the last known address of the mortgagor or delivered in accordance with s. 668.50, the Uniform Electronic Transaction Act. Notwithstanding any other general law to the contrary, the individual policy or certificate of insurance coverage must include the following information:

226	(1) The address and identification of the insured real
227	property.
228	(2) The coverage amount or, if multiple coverages are
229	provided, amounts.
230	(3) The effective date of the coverage.
231	(4) The term of coverage.
232	(5) The premium charge for the coverage.
233	(6) Contact information for filing a claim.
234	(7) A complete description of the coverage provided.
235	627.9909 Policy forms and certificates of insurance; rate
236	<u>filings</u>
237	(1) Except as otherwise provided in this part, all policy
238	forms and certificates of insurance to be delivered or issued
239	for delivery in the state are subject to the applicable
240	provisions of s. 627.410, and the schedules of premium rates
241	pertaining thereto are subject to the applicable provisions of
242	s. 627.062.
243	(2) With respect to an analysis of rates in accordance
244	with s. $627.062(1)$, the analysis must also include a
245	determination as to whether expenses included by the insurer in
246	the rates are appropriate.
247	(3) Notwithstanding s. 627.0645, insurers subject to this
248	part shall refile collateral protection property insurance rates
249	at least once every 4 years.
250	(4) All insurers writing collateral protection insurance

Page 10 of 13

CODING: Words $\frac{\text{stricken}}{\text{stricken}}$ are deletions; words $\frac{\text{underlined}}{\text{ore additions}}$.

251	must have separate rates for collateral protection insurance and
252	voluntary insurance obtained by a mortgage servicer on real-
253	estate owned property.
254	(5) Upon the introduction of a new collateral protection
255	insurance program, the insurer shall reference its experience in
256	existing programs in the associated filings. This part does not
257	limit an insurer's discretion, as actuarially appropriate, to
258	distinguish different terms, conditions, exclusions, eligibility
259	criteria, or other unique or different characteristics.
260	Moreover, an insurer may, if actuarially acceptable, rely upon
261	models or, in the case of flood filings if applicable experience
262	is not credible, on the Federal Emergency Management Agency's
263	National Flood Insurance Program data.
264	(6)(a) By April 1 of each year, each insurer with at least
265	\$100,000 in direct written premium for collateral protection
266	insurance in the state during the prior calendar year shall
267	report to the office the following information for the prior
268	<pre>calendar year:</pre>
269	1. Actual loss ratio.
270	2. Earned premiums.
271	3. Any aggregate schedule rating debit or credit to earned
272	premium.
273	4. Itemized expenses.
274	5. Paid losses.
75	6 Loss reserves including case reserves and reserves for

Page 11 of 13

incurred but not reported losses.

2.76

- (b) The report shall be separately produced for each collateral protection insurance program and presented on both an individual-jurisdiction and countrywide basis.
- (7) Except in the case of collateral protection insurance covering the peril of flood, to which this subsection does not apply, if an insurer experiences an annual loss ratio of less than 35 percent in any collateral protection insurance program for 2 consecutive years, the insurer shall submit a rate filing, either adjusting its rates or supporting the continuance of its rates, to the office no more than 90 days after the submission of the data required in paragraph (6)(a).
- (8) Except as provided in this section, rate and form filing requirements are subject to the Florida Insurance Code.
- 627.9911 Enforcement and judicial review.—The office shall have all rights and powers to enforce the provisions of this part, as provided in s. 624.307. All proceedings, including judicial review, shall be conducted in accordance with the administrative procedures prescribed in chapter 120. Penalties for any violation of this part shall be assessed in accordance with s. 624.4211.
- 627.9912 Rulemaking authority.—The office may, after notice and hearing, adopt reasonable rules and regulations to implement and administer this part.
 - 627.9913 Severability provisions.—If any provision of this

Page 12 of 13

part or the application of the provision to any person or
circumstance is held invalid, the remainder of this part and the
application of such provision to other persons or circumstances
are not affected thereby.
Section 2. This act shall take effect July 1, 2023.

301

302

303

304

305

Page 13 of 13