Bill No. HB 367 (2024)

Amendment No.1

 COMMITTEE/SUBCOMMITTEE ACTION

 ADOPTED
 (Y/N)

 ADOPTED AS AMENDED
 (Y/N)

 ADOPTED W/O OBJECTION
 (Y/N)

 FAILED TO ADOPT
 (Y/N)

 WITHDRAWN
 (Y/N)

 OTHER
 (Y/N)

Committee/Subcommittee hearing bill: Commerce Committee Representative Tant offered the following:

## Amendment (with title amendment)

Remove everything after the enacting clause and insert: Section 1. Subsections (4), (6), and (10) of section 507.01, Florida Statutes, are amended to read:

507.01 Definitions.-As used in this chapter, the term:

9 (4) "Contract for service" or "bill of lading" means a 10 written document <u>prepared by a registered mover which is</u> 11 approved <u>and electronically acknowledged or signed</u> by the 12 shipper in writing before the performance of any service <u>by the</u> 13 <u>mover and</u> which authorizes <del>services from</del> the named mover <u>to</u> 14 <u>perform and lists</u> the services and <u>lists</u> all costs associated 15 with the household move and accessorial services to be 16 performed. 856103 - h0367-strike.docx

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(6) "Estimate" means a written document prepared by a registered mover which that sets forth the total costs and describes the basis of those costs, relating to a shipper's household move, including, but not limited to, the loading, transportation or shipment, and unloading of household goods and accessorial services.

(10) "Moving broker" or "broker" means a person who, for compensation, arranges <u>with a registered mover for loading,</u> <u>transporting or shipping, or unloading of</u> for another person to <u>load, transport or ship, or unload</u> household goods as part of a household move or who, for compensation, refers a shipper to a <u>registered</u> mover by telephone, postal or electronic mail, <u>Internet website, or other means</u>.

30 Section 2. Present paragraph (b) of subsection (1) of 31 section 507.02, Florida Statutes, is redesignated as paragraph 32 (c), and a new paragraph (b) is added to that subsection, to 33 read:

34 35 507.02 Construction; intent; application.-

(1) This chapter shall be construed liberally to:

36 (b) Establish the law of this state governing the

37 brokering of moves of household goods by moving brokers.

38 Section 3. Subsections (1), (2), (5), (6), (7), (9), and 39 (11) of section 507.03, Florida Statutes, are amended, and 40 subsections (12) and (13) are added to that section, to read:

41 507.03 Registration.-

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42 Each mover and moving broker must register with the (1)department, providing its legal business and trade name, mailing 43 44 address, and business locations; the full names, addresses, and 45 telephone numbers of its owners, or corporate officers, and 46 directors and the Florida agent of the corporation; a statement 47 whether it is a domestic or foreign corporation, its state and 48 date of incorporation, its charter number, and, if a foreign 49 corporation, the date it registered with the Department of 50 State; the date on which the mover or moving broker registered 51 its fictitious name if the mover or moving broker is operating under a fictitious or trade name; the name of all other 52 53 corporations, business entities, and trade names through which 54 each owner of the mover or moving broker operated, was known, or 55 did business as a mover or moving broker within the preceding 5 56 years; and proof of the insurance or alternative coverages 57 required under s. 507.04.

58 (2) A certificate evidencing proof of registration shall
59 be issued by the department and must be prominently displayed in
60 the mover's or moving broker's primary place of business.

61 (5)(a) Each estimate or contract of a mover or moving
62 broker must include the phrase "... (NAME OF FIRM)... is
63 registered with the State of Florida as a Mover or Moving
64 Broker. Fla. Mover Registration No. ....."

65 (b) Any document from a moving broker must include the 66 phrase "...(NAME OF FIRM)... is registered with the State of 856103 - h0367-strike.docx

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67	Florida as a Moving Broker. Fla. Moving Broker Registration No.
68	<u>"</u>
69	(6) <u>(a)</u> Each advertisement of a mover <del>or moving broker</del> must
70	include the phrase "Fla. Mover Reg. No" or "Fla. IM No.
71	" Each of the mover's vehicles must clearly and
72	conspicuously display a sign on the driver's side door which
73	includes at least one of these phrases in lettering of at least
74	1.5 inches in height.
75	(b) Each advertisement of a moving broker must include the
76	phrase "Fla. Moving Broker Reg. No (NAME OF MOVING
77	BROKER) is a moving broker (NAME OF MOVING BROKER) is
78	paid by a shipper to arrange, or offer to arrange, the
79	transportation of property by a registered mover."
80	(7) A registration is not valid for any mover or <u>moving</u>
81	broker transacting business at any place other than that
82	designated in the mover's or <u>moving</u> broker's application, unless
83	the department is first notified in writing before any change of
84	location. A registration issued under this chapter is not
85	assignable, and the mover or <u>moving</u> broker may not conduct
86	business under more than one name except as registered. A mover
87	or <u>moving</u> broker desiring to change its registered name or
88	location or designated agent for service of process at a time
89	other than upon renewal of registration must notify the
90	department of the change.
91	(9) The department shall deny or refuse to renew the

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92 registration of a mover or a moving broker or deny a 93 registration or renewal request by any of the mover's or moving 94 broker's directors, officers, owners, or general partners if the 95 mover or moving broker has not satisfied a civil penalty or 96 administrative fine for a violation of <u>s. 507.07(10)</u> <del>s.</del> 97 <del>507.07(9)</del>.

98 (11) At the request of the department, Each moving broker 99 shall provide the department with a complete list of the 100 registered movers that the moving broker has contracted or is 101 affiliated with, advertises on behalf of, arranges moves for, or refers shippers to, including each mover's complete name, 102 103 address, telephone number, and e-mail address, and registration 104 number and the name of each mover's owners, corporate officers, 105 and directors <del>owner or other principal</del>. A moving broker must 106 notify the department of any changes to the provided 107 information. The department shall publish and maintain on its 108 website a list of all moving brokers and the registered movers 109 each moving broker is contracted with. 110 (12) A person required to register pursuant to this 111 section may not operate as or hold itself out to be a mover or

112 moving broker without first registering with the department 113 pursuant to this section.

114 (13) The department must immediately issue a cease and 115 desist order to a person upon finding that the person is 116 operating as a mover or a moving broker without registering

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117 pursuant to this section. In addition, and notwithstanding the 118 availability of any administrative relief under chapter 120, the 119 department may seek from the appropriate circuit court an 120 immediate injunction prohibiting the person from operating in 121 this state until the person complies with this section and pays 122 a civil penalty not to exceed \$5,000 and court costs. 123 Section 4. Present subsections (3), (4), and (5) of 124 section 507.04, Florida Statutes, are redesignated as 125 subsections (4), (5), and (6), respectively, a new subsection 126 (3) is added to that section, and subsection (1) and present 127 subsections (4) and (5) of that section are amended, to read: 128 507.04 Required insurance coverages; liability 129 limitations; valuation coverage.-130 (1) LIABILITY INSURANCE. -131 (a)1. Except as provided in paragraph (b), each mover 132 operating in this state must maintain current and valid 133 liability insurance coverage of at least \$10,000 per shipment 134 for the loss or damage of household goods resulting from the 135 negligence of the mover or its employees or agents. 2. 136 The mover must provide the department with evidence of 137 liability insurance coverage before the mover is registered with 138 the department under s. 507.03. All insurance coverage 139 maintained by a mover must remain in effect throughout the 140 mover's registration period. A mover's failure to maintain insurance coverage in accordance with this paragraph constitutes 141 856103 - h0367-strike.docx

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142	an immediate threat to the public health, safety, and welfare.
143	(b) A mover that operates two or fewer vehicles, in lieu
144	of maintaining the liability insurance coverage required under
145	paragraph (a), may <del>, and each moving broker must,</del> maintain one of
146	the following alternative coverages:
147	1. A performance bond in the amount of $\frac{\$50,000}{\$25,000}$ ,
148	for which the surety of the bond must be a surety company
149	authorized to conduct business in this state; or
150	2. A certificate of deposit in a Florida banking
151	institution in the amount of <u>\$50,000</u> <del>\$25,000</del> .
152	(c) A moving broker must maintain one of the following
153	coverages:
154	1. A performance bond in the amount of \$50,000, for which
155	the surety of the bond must be a surety company authorized to
156	conduct business in this state; or
157	2. A certificate of deposit in a Florida banking
158	institution in the amount of \$50,000.
159	
160	The original bond or certificate of deposit must be filed with
161	the department and must designate the department as the sole
162	beneficiary. The department must use the bond or certificate of
163	deposit exclusively for the payment of claims to consumers who
164	are injured by the fraud, misrepresentation, breach of contract,
165	misfeasance, malfeasance, or financial failure of the mover or
166	moving broker or by a violation of this chapter by the mover or
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moving broker. Liability for these injuries may be determined in 167 an administrative proceeding of the department or through a 168 169 civil action in a court of competent jurisdiction. However, claims against the bond or certificate of deposit must only be 170 171 paid, in amounts not to exceed the determined liability for 172 these injuries, by order of the department in an administrative proceeding. The bond or certificate of deposit is subject to 173 174 successive claims, but the aggregate amount of these claims may 175 not exceed the amount of the bond or certificate of deposit.

176 (3) REGISTRATION SUSPENSION. - The department must immediately suspend a mover's or moving broker's registration if 177 178 the mover or moving broker fails to maintain the performance 179 bond or certificate of deposit required under subsection (1) or 180 the insurance required under subsection (2), and the mover or 181 moving broker must immediately cease operating as a mover or 182 moving broker in this state. In addition, and notwithstanding 183 the availability of any administrative relief pursuant to 184 chapter 120, the department may seek from a circuit court an 185 immediate injunction prohibiting the mover or moving broker from 186 operating in this state until the mover or moving broker complies with subsections (1) and (2) and pays a civil penalty 187 188 not to exceed \$5,000 and court costs.

189 <u>(5)</u> (4) LIABILITY LIMITATIONS; VALUATION RATES.—A mover may 190 not limit its liability for the loss or damage of household 191 goods to a valuation rate that is less than 60 cents per pound 856103 - h0367-strike.docx

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192 per article. A provision of a contract for moving services is 193 void if the provision limits a mover's liability to a valuation 194 rate that is less than the minimum rate under this subsection. 195 If a mover limits its liability for a shipper's goods, the mover 196 must disclose the limitation, including the valuation rate, to 197 the shipper in writing at the time that the estimate and 198 contract for services are executed and before any moving or 199 accessorial services are provided. The disclosure must also 200 inform the shipper of the opportunity to purchase valuation 201 coverage if the mover offers that coverage under subsection (6) 202 (5).

203 (6) (5) VALUATION COVERAGE. - A mover may offer valuation 204 coverage to compensate a shipper for the loss or damage of the 205 shipper's household goods that are lost or damaged during a 206 household move. If a mover offers valuation coverage, the 207 coverage must indemnify the shipper for at least the minimum 208 valuation rate required under subsection (5) (4). The mover must 209 disclose the terms of the coverage to the shipper in writing at 210 the time that the estimate and contract for services are 211 executed and before any moving or accessorial services are 212 provided. The disclosure must inform the shipper of the cost of 213 the valuation coverage, the valuation rate of the coverage, and the opportunity to reject the coverage. If valuation coverage 214 215 compensates a shipper for at least the minimum valuation rate required under subsection (5) (4), the coverage satisfies the 216 856103 - h0367-strike.docx

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217 mover's liability for the minimum valuation rate.

218 Section 5. Section 507.05, Florida Statutes, is amended to 219 read:

507.05 Estimates and contracts for service.-Before 220 221 providing any moving or accessorial services, an estimate and a 222 contract and estimate must be prepared by a registered mover and 223 provided to a prospective shipper in writing, and the shipper, 224 the mover, and, if applicable, the moving broker must sign or 225 electronically acknowledge and date the estimate and contract. 226 At a minimum, the estimate and contract for service must be 227 signed and dated by the shipper and the mover, and must include:

(1) The name, telephone number, and physical address where the mover's <u>and, if applicable, the moving broker's</u> employees are available during normal business hours.

(2) The date the <u>estimate and</u> contract <u>were</u> or <u>estimate is</u>
prepared <u>by the mover</u> and <u>the any</u> proposed date <u>or dates</u> of the
<u>shipper's household move, including, but not limited to,</u>
<u>loading, transportation, shipment, and unloading of household</u>
<u>goods and accessorial services.</u>

(3) The name and address of the shipper, the addresses
where the articles are to be picked up and delivered, and a
telephone number where the shipper may be reached.

(4) The name, telephone number, and physical address of the any location where the <u>household</u> goods will be held pending further transportation, including situations <u>in which</u> where the 856103 - h0367-strike.docx

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2.4.2 mover retains possession of household goods pending resolution 243 of a fee dispute with the shipper. 244 (5) An itemized breakdown and description and total of all 245 costs and services for loading, transportation or shipment, 246 unloading, and accessorial services to be provided during a 247 household move or storage of household goods, including the fees 248 of a moving broker, if used. 249 (6) Acceptable forms of payment, which must be clearly and 250 conspicuously disclosed to the shipper on the binding estimate 251 and the contract for services. A mover must shall accept at 252 least a minimum of two of the three following forms of payment: 253 Cash, cashier's check, money order, or traveler's (a) 254 check; 255 Valid personal check, showing upon its face the name (b) 256 and address of the shipper or authorized representative; or 257 (c) Valid credit card, which shall include, but not be 258 limited to, Visa or MasterCard. 259 260 A mover must clearly and conspicuously disclose to the shipper 261 in the estimate and contract for services the forms of payments 262 the mover will accept, including the forms of payment described 263 in paragraphs (a) - (c). 264 Section 6. Section 507.056, Florida Statutes, is created 265 to read: 266 507.056 Moving brokers; services.-856103 - h0367-strike.docx Published On: 2/7/2024 3:38:30 PM Page 11 of 19

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267	(1) A moving broker may only arrange with a registered
268	mover for the loading, transportation or shipment, or unloading
269	of household goods as part of a household move or refer a
270	shipper to a registered mover. Moving brokers may not give a
271	verbal estimate or prepare a written estimate or contract for
272	services which sets forth the total costs and describes the
273	basis of those costs relating to a shipper's household move,
274	including, but not limited to, the loading, transportation or
275	shipment, or unloading of household goods and accessorial
276	services.
277	(2) Before providing any service to a prospective shipper,
278	a moving broker must disclose to the shipper that the broker may
279	only arrange, or offer to arrange, the transportation of
280	property by a registered mover. A moving broker's fees may not
281	include the cost of the shipper's household move, including, but
282	not limited to, the loading, transportation or shipment, or
283	unloading of household goods and accessorial services. Any
284	document provided to a shipper by a moving broker must include
285	all of the following:
286	(a) The name of the moving broker and the moving broker's
287	registration number.
288	(b) The following statement displayed at the top of the
289	document: "(Name of Moving Broker) is not a mover.
290	(Name of Moving Broker) is paid by the shipper to arrange,
291	or offer to arrange, the transportation of property by a
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292 registered mover. The moving broker's fees do not include the 293 cost of the shipper's household move, including, but not limited 294 to, the loading, transportation or shipment, or unloading of 295 household goods and accessorial services." 296 (c) The name, telephone number, and physical address where 297 the moving broker's employees are available during normal 298 business hours. (d) An itemized breakdown, description, and total of all 299 300 fees the moving broker charges to arrange with a registered 301 mover for the loading, transportation or shipment, or unloading 302 of household goods as part of a household move or to refer the 303 shipper to a registered mover. 304 (e) A list of all of the registered movers the moving 305 broker has contracted with or is affiliated with, advertises on behalf of, arranges moves for, or refers shippers to, including 306 307 each mover's complete name, address, telephone number, e-mail 308 address, and Florida Intrastate Registration Number and the name 309 of each mover's owners, corporate officers, and directors. 310 (f) A list of acceptable forms of payment, which must include all of the forms of payment listed in at least two of 311 312 the following subparagraphs: 313 1. Cash, cashier's check, money order, or traveler's 314 check. 315 2. Valid personal check, showing upon its face the name 316 and address of the shipper or authorized representative. 856103 - h0367-strike.docx Published On: 2/7/2024 3:38:30 PM

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317	3. Valid credit card, including, but not limited to, Visa	
318	or MasterCard.	
319	Section 7. Present subsections (8) and (9) of section	
320	507.07, Florida Statutes, are redesignated as subsections (9)	
321	and (10), respectively, and a new subsection (8) is added to	
322	that section, to read:	
323	507.07 ViolationsIt is a violation of this chapter:	
324	(8) For a moving broker to provide an estimate or enter	
325	into a contract or agreement for moving, loading, shipping or	
326	transporting, or unloading services with a shipper which was not	
327	prepared and electronically acknowledged or signed by a mover	
328	who is registered with the department pursuant to this chapter.	
329	Section 8. Section 507.09, Florida Statutes, is amended to	
330	read:	
331	507.09 Administrative remedies; penalties	
332	(1) The department may enter an order doing one or more of	
333	the following if the department finds that a mover or moving	
334	broker, or a person employed or contracted by a mover or <u>moving</u>	
335	broker, has violated or is operating in violation of this	
336	chapter or the rules or orders issued pursuant to this chapter:	
337	(a) Issuing a notice of noncompliance under s. 120.695.	
338	(b) Imposing an administrative fine in the Class II	
339	category pursuant to s. 570.971 for each act or omission.	
340	However, the department must impose an administrative fine in	
341	the Class IV category for each violation of <u>s. 507.07(10)</u> <del>s.</del>	
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342 507.07(9) if the department does not seek a civil penalty for 343 the same offense.

344 (c) Directing that the person cease and desist specified 345 activities.

346 (d) Refusing to register or revoking or suspending a347 registration.

348 (e) Placing the registrant on probation, subject to the349 conditions specified by the department.

350 (2)The department, upon notification and subsequent 351 written verification by a law enforcement agency, a court, a 352 state attorney, or the Department of Law Enforcement, must 353 immediately suspend a registration or the processing of an 354 application for a registration if the registrant, applicant, or 355 officer or director of the registrant or applicant is formally 356 charged with a crime involving fraud, theft, larceny, 357 embezzlement, or fraudulent conversion or misappropriation of 358 property or a crime arising from conduct during a movement of 359 household goods until final disposition of the case or removal 360 or resignation of that officer or director.

361 <u>(3)</u> The administrative proceedings <u>that</u> which could result 362 in the entry of an order imposing any of the penalties specified 363 in subsection (1) <u>or subsection (2)</u> are governed by chapter 120.

364 <u>(4)(3)</u> The department may adopt rules under ss. 120.536(1) 365 and 120.54 to administer this chapter.

366 Section 9. Subsection (2) of section 507.10, Florida 856103 - h0367-strike.docx

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367 Statutes, is amended to read:

368

507.10 Civil penalties; remedies.-

369 (2) The department may seek a civil penalty in the Class 370 II category pursuant to s. 570.971 for each violation of this 371 chapter. However, the department must seek a civil penalty in 372 the Class IV category for each violation of <u>s. 507.07(10)</u> <del>s.</del> 373  $\frac{507.07(9)}{100}$  if the department does not impose an administrative 374 fine for the same offense.

375 Section 10. Subsection (1) of section 507.11, Florida376 Statutes, is amended to read:

377

507.11 Criminal penalties.-

378 The refusal of a mover or a mover's employee, agent, (1)379 or contractor to comply with an order from a law enforcement 380 officer to relinquish a shipper's household goods after the 381 officer determines that the shipper has tendered payment of the 382 amount of a written estimate or contract, and, if applicable, 383 amendments to the contract for services reflecting the price 384 adjustment signed by the shipper or after the officer determines 385 that the mover did not produce a signed or electronically 386 acknowledged binding estimate or contract for service and, if 387 applicable, amendments to the contract for services reflecting 388 the price adjustment signed by the shipper upon which demand is 389 being made for payment, is a felony of the third degree, 390 punishable as provided in s. 775.082, s. 775.083, or s. 775.084. A mover's compliance with an order from a law enforcement 391 856103 - h0367-strike.docx

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392 officer to relinquish goods to a shipper is not a waiver or finding of fact regarding any right to seek further payment from 393 394 the shipper. 395 Section 11. This act shall take effect July 1, 2024. 396 397 398 TITLE AMENDMENT 399 Remove everything before the enacting clause and insert: 400 A bill to be entitled 401 An act relating to household moving services; amending 402 s. 507.01, F.S.; revising definitions; amending s. 403 507.02, F.S.; providing construction; amending s. 404 507.03, F.S.; revising requirements for mover and 405 moving broker estimates, contracts, and 406 advertisements; conforming a cross-reference; revising 407 requirements relating to lists that moving brokers 408 must provide to the Department of Agriculture and 409 Consumer Services; requiring the department to publish 410 and maintain a specified list on its website; 411 prohibiting certain persons from operating as or 412 holding themselves out to be a mover or moving broker 413 without first registering with the department; 414 requiring the department to issue cease and desist 415 orders to certain persons under certain circumstances; authorizing the department to seek an immediate 416 856103 - h0367-strike.docx

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417 injunction under certain circumstances; making 418 technical changes; amending s. 507.04, F.S.; revising 419 alternative insurance coverage requirements for 420 movers; revising liability coverage requirements for 421 moving brokers; requiring the department to 422 immediately suspend a mover's or moving broker's 423 registration under certain circumstances; authorizing 424 the department to seek an immediate injunction under 425 certain circumstances; conforming cross-references; 426 amending s. 507.05, F.S.; revising requirements for 427 contracts and estimates for prospective shippers; 428 creating s. 507.056, F.S.; providing limitations and 429 prohibitions for moving brokers; requiring moving 430 brokers to make a specified disclosure to shippers 431 before providing any services; prohibiting moving 432 brokers' fees from including certain costs; requiring 433 that the documents moving brokers provide to shippers 434 contain specified information; amending s. 507.07, 435 F.S.; providing that it is a violation of ch. 507, 436 F.S., for moving brokers to provide estimates or enter 437 into contracts or agreements that were not prepared and signed or electronically acknowledged by a 438 439 registered mover; amending s. 507.09, F.S.; conforming 440 a cross-reference; requiring the department, upon 441 verification by certain entities, to immediately

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442	suspend a registration or the processing of an
443	application for a registration in certain
444	circumstances; amending s. 507.10, F.S.; conforming a
445	cross-reference; amending s. 507.11, F.S.; conforming
446	provisions to changes made by the act; providing an
447	effective date.

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