House



LEGISLATIVE ACTION .

Senate

Floor: 1/AD/2R 04/28/2025 02:18 PM

Senator Truenow moved the following:

Senate Amendment (with title amendment)

Delete everything after the enacting clause and insert:

Section 1. Paragraph (m) is added to subsection (4) of section 20.60, Florida Statutes, to read:

20.60 Department of Commerce; creation; powers and duties.-

(4) The purpose of the department is to assist the Governor in working with the Legislature, state agencies, business 10 leaders, and economic development professionals to formulate and implement coherent and consistent policies and strategies

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| 12 | designed to promote economic opportunities for all Floridians.   |
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| 13 | The department is the state's chief agency for business          |
| 14 | recruitment and expansion and economic development. To           |
| 15 | accomplish such purposes, the department shall:                  |
| 16 | (m) Encourage and oversee manufacturing in this state in         |
| 17 | coordination with the Chief Manufacturing Officer.               |
| 18 | Section 2. Section 20.601, Florida Statutes, is created to       |
| 19 | read:  |
| 20 | 20.601 Chief Manufacturing Officer                               |
| 21 | (1) There shall be designated among the senior leadership        |
| 22 | of the Department of Commerce a Chief Manufacturing Officer for  |
| 23 | the purpose of supporting the manufacturing ecosystem statewide. |
| 24 | The Chief Manufacturing Officer is appointed by and serves at    |
| 25 | the pleasure of the Secretary of Commerce.                       |
| 26 | (2) The Chief Manufacturing Officer shall:                       |
| 27 | (a) Serve as a subject-matter expert for the state on            |
| 28 | issues related to manufacturing.                                 |
| 29 | (b) Be responsible for promoting and coordinating                |
| 30 | manufacturing efforts in this state and identifying gaps across  |
| 31 | state-supported activities.                                      |
| 32 | (c) Provide strategic direction for interagency and cross-       |
| 33 | disciplinary initiatives to promote and support manufacturing in |
| 34 | this state.  |
| 35 | (d) Work with federal, state, regional, and local                |
| 36 | governmental entities and nongovernmental entities to align      |
| 37 | manufacturing priorities.  |
| 38 | (e) Engage with state agencies and water management              |
| 39 | districts to innovate processes, programs, decision frameworks,  |
| 40 | and reporting mechanisms intended to support manufacturing in    |
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| 41 | this state.  |
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| 42 | (3) All state and local governmental entities shall assist       |
| 43 | the Chief Manufacturing Officer to the extent such assistance is |
| 44 | consistent with law and with budgetary constraints.              |
| 45 | (4) The department shall prepare a report, in consultation       |
| 46 | with the Chief Manufacturing Officer and the State Manufacturing |
| 47 | Extension Partnership organization, regarding manufacturing      |
| 48 | efforts in this state. The department shall submit the report to |
| 49 | the Governor, the President of the Senate, and the Speaker of    |
| 50 | the House of Representatives by December 15, 2026, and every 2   |
| 51 | years thereafter. The report must include information regarding  |
| 52 | the strength and economic importance of the manufacturing        |
| 53 | industry in this state.  |
| 54 | Section 3. Section 288.103, Florida Statutes, is created to      |
| 55 | read:  |
| 56 | 288.103 Florida Manufacturers' Workforce Development Grant       |
| 57 | Program  |
| 58 | (1) The Florida Manufacturers' Workforce Development Grant       |
| 59 | Program is created within the Department of Commerce, under the  |
| 60 | direction of the Chief Manufacturing Officer and in consultation |
| 61 | with the State Manufacturing Extension Partnership organization, |
| 62 | to fund proposed projects, subject to appropriation by the       |
| 63 | Legislature, which support small manufacturers in this state     |
| 64 | with the deployment of new technologies or cybersecurity         |
| 65 | infrastructure and to provide training support to the workforce. |
| 66 | (2) The department, in coordination with the Chief               |
| 67 | Manufacturing Officer and the State Manufacturing Extension      |
| 68 | Partnership organization, shall review applications submitted    |
| 69 | and select projects for awards which create strategic            |

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| 70  | investments in workforce training to facilitate the deployment   |
| 71  | of new technologies or cybersecurity infrastructure. Final grant |
| 72  | awards are made at the sole discretion of the department.        |
| 73  | (3) The department, in coordination with the Chief               |
| 74  | Manufacturing Officer and the State Manufacturing Extension      |
| 75  | Partnership organization, shall establish and publish ranking    |
| 76  | metrics for reviewing and competitively awarding grants. Metrics |
| 77  | may include number of employees, matching funds pledged by the   |
| 78  | applicant, and expected benefits from the grant award. Priority  |
| 79  | must be given to projects with innovative plans, advanced        |
| 80  | technologies, and development strategies that focus on workforce |
| 81  | development for small manufacturers across this state.           |
| 82  | (4) Applicants may seek funding for workforce development        |
| 83  | and operations, but grant funding awarded under this section may |
| 84  | not be used to pay salary and benefits or general business or    |
| 85  | office expenses. Grants awarded under the program shall be       |
| 86  | administered by the department from the Economic Development     |
| 87  | Trust Fund established in s. 288.095.                            |
| 88  | (5) The department shall annually make public a list of          |
| 89  | each project awarded a grant, the benefit of each project in     |
| 90  | meeting the goals and objectives of the program, and the current |
| 91  | status of each project. The department shall include such        |
| 92  | information in its annual incentives report required under s.    |
| 93  | 288.0065.  |
| 94  | (6) The department may adopt rules to implement this             |
| 95  | section.   |
| 96  | Section 4. Section 288.1031, Florida Statutes, is created        |
| 97  | to read:   |
| 98  | 288.1031 Florida Manufacturing Promotional Campaign              |
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99 (1) The Legislature finds that there is a need for the 100 Florida Manufacturing Promotional Campaign to increase consumer 101 awareness of manufacturing activities in this state, to expand 102 market exposure for manufactured products and goods in this 103 state, and to inspire future generations of entrepreneurs, 104 fabricators, and skilled workers to build and grow domestic 105 businesses and manufacturing operations in this state. The 106 Legislature further finds that a campaign that creates a 107 partnership between manufacturers in this state and the state is 108 necessary to promote and advertise such products efficiently. 109 (2) As used in this section, the term: 110 (a) "Campaign" means the Florida Manufacturing Promotional 111 Campaign. 112 (b) "Manufactured product" means any tangible personal 113 property that has been fabricated or produced, typically through 114 industrial or mechanical processes. The term includes items sold 115 or leased to consumers. 116 (c) "Person" means an individual, a firm, a partnership, a 117 corporation, an association, a business, a trust, a legal 118 representative, or any other business unit. 119 (3) The Florida Manufacturing Promotional Campaign is created within the department. The Chief Manufacturing Officer 120 121 shall administer the campaign in coordination with the State 122 Manufacturing Extension Partnership organization. The purpose of 123 the campaign is to serve as a voluntary marketing program to 124 promote manufacturing products and businesses in this state. 125 (4) The department must: 126 (a) Develop logos for the campaign and authorize by rule 127 the use of such logos.



| 128 | (b) Create promotional materials for the campaign.               |
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| 129 | (c) Register campaign participants.                              |
| 130 | (d) Develop in-kind advertising programs.                        |
| 131 | (e) Contract with media representatives for the purpose of       |
| 132 | dispersing promotional materials.                                |
| 133 | (5) A person who produces a manufactured product may             |
| 134 | participate in the campaign only by registering with the         |
| 135 | department. The department shall establish by rule the form and  |
| 136 | manner of registration.  |
| 137 | (6) The department shall adopt rules to implement and            |
| 138 | administer the campaign. The department shall establish by rule  |
| 139 | the logos or product identifiers to be depicted for use in the   |
| 140 | campaign for advertising, publicizing, and promoting the sale of |
| 141 | manufactured products in this state. The department shall also   |
| 142 | adopt rules necessary to ensure compliance with the campaign, to |
| 143 | govern participant registration, and to set fees for             |
| 144 | participation.   |
| 145 | (7) The department shall annually report on the success of       |
| 146 | the campaign, including detailed performance measures and        |
| 147 | outcomes, the total amount of fees collected, use of the fees,   |
| 148 | sources of in-kind advertising, contracts related to             |
| 149 | disbursement of promotional materials, and the names of persons  |
| 150 | participating in the campaign. The report must be submitted by   |
| 151 | the department as part of the annual report required under s.    |
| 152 | 20.60.   |
| 153 | Section 5. This act shall take effect July 1, 2025.              |
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| 155 | ========== TITLE AMENDMENT ===========                           |
| 156 | And the title is amended as follows:                             |

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157 Delete everything before the enacting clause 158 and insert: A bill to be entitled 159 160 An act relating to manufacturing; amending s. 20.60, 161 F.S.; revising the duties of the Department of 162 Commerce; creating s. 20.601, F.S.; establishing the 163 Chief Manufacturing Officer among the senior 164 leadership of the department; providing that the Chief Manufacturing Officer is appointed by and serves at 165 166 the pleasure of the Secretary of Commerce; providing 167 responsibilities for the Chief Manufacturing Officer; 168 directing all state and local governmental entities to assist the Chief Manufacturing Officer; requiring the 169 170 department to prepare a report regarding manufacturing 171 efforts in this state; requiring the department to 172 submit its report on a specified date and biennially 173 thereafter to the Governor and the Legislature; 174 requiring that the report include certain information; 175 creating s. 288.103, F.S.; creating the Florida 176 Manufacturers' Workforce Development Grant Program; 177 providing that the grant program is created within the department and under the direction of the Chief 178 179 Manufacturing Officer in consultation with the State Manufacturing Extension Partnership organization; 180 181 providing a specified purpose for the grant program; 182 requiring the department, in coordination with the 183 Chief Manufacturing Officer and the State 184 Manufacturing Extension Partnership organization, to review applications submitted and to select specified 185

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186 projects; providing that the department has sole 187 discretion in final grant awards; requiring the 188 department, in coordination with the Chief Manufacturing Officer and the State Manufacturing 189 190 Extension Partnership organization, to establish and 191 publish ranking metrics for competitively reviewing 192 and awarding grants; requiring that priority be given to projects that meet certain criteria; authorizing 193 194 applicants to seek funding for a specified purpose; 195 prohibiting the use of grant funds for specified 196 purposes; requiring the department to administer the 197 grant awards from the Economic Development Trust Fund; requiring the department to include certain 198 199 information in its annual incentives report; 200 authorizing the department to adopt rules; creating s. 201 288.1031, F.S.; providing legislative findings; 202 defining terms; creating the Florida Manufacturing 203 Promotional Campaign within the department; requiring 204 the Chief Manufacturing Officer, in coordination with 205 the State Manufacturing Extension Partnership 206 organization, to administer the campaign; providing 207 the purpose of the campaign; requiring the department 208 to take certain actions in promoting the campaign; 209 requiring persons who participate in the campaign to 210 register annually with the department; requiring the 211 department to adopt rules; requiring the department to 212 establish by rule the logos or product identifiers to 213 be depicted for use in the campaign; requiring the department to prepare an annual report regarding the 214



215 campaign; requiring that the report include certain 216 information; requiring the department to include the 217 campaign report in its annual report; providing an 218 effective date.