By Senator Rodriguez

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A bill to be entitled

An act relating to forwarding agents; amending s. 212.06, F.S.; defining the term "electronic database"; providing that an applicant may not be required to submit an application to register as a dealer under certain circumstances; requiring the forwarding agent to surrender its certificate to the Department of Revenue under certain circumstances; requiring the department to report the state sales tax rate and discretionary sales surtax rate in a specified system as zero under certain circumstances; providing applicability; prohibiting certain dealers from collecting certain taxes under certain circumstances; revising the liability of a dealer under certain circumstances; providing an effective date.

Be It Enacted by the Legislature of the State of Florida:

Section 1. Paragraph (b) of subsection (5) of section 212.06, Florida Statutes, is amended to read:

212.06 Sales, storage, use tax; collectible from dealers; "dealer" defined; dealers to collect from purchasers; legislative intent as to scope of tax.—

(5)

- (b) 1. As used in this subsection, the term:
- a. "Certificate" means a Florida Certificate of Forwarding Agent Address.
- b. "Electronic database" means the database created and maintained by the department pursuant to s. 202.22(2).

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 $\underline{\text{c.b.}}$ "Facilitating" means preparation for or arranging for export.

- $\underline{\text{d.e.}}$ "Forwarding agent" means a person or business whose principal business activity is facilitating for compensation the export of property owned by other persons.
- e.d. "NAICS" means those classifications contained in the North American Industry Classification System as published in 2007 by the Office of Management and Budget, Executive Office of the President.
- $\underline{\text{f.e.}}$ "Principal business activity" means the activity from which the person or business derives the highest percentage of its total receipts.
- 2. A forwarding agent engaged in international export may apply to the department for a certificate.
 - 3. Each application must include all of the following:
 - a. The designation of an address for the forwarding agent.
 - b. A certification that:
- (I) The tangible personal property delivered to the designated address for export originates with a United States vendor:
- (II) The tangible personal property delivered to the designated address for export is irrevocably committed to export out of the United States through a continuous and unbroken exportation process; and
- (III) The designated address is used exclusively by the forwarding agent for such export.
- c. A copy of the forwarding agent's last filed federal income tax return showing the entity's principal business activity classified under NAICS code 488510, except as provided

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under subparagraph 4. or subparagraph 5.

- d. A statement of the total revenues of the forwarding agent.
- e. A statement of the amount of revenues associated with international export of the forwarding agent.
- f. A description of all business activity that occurs at the designated address.
- g. The name and contact information of a designated contact person of the forwarding agent.
 - h. The forwarding agent's website address.
- i. Any additional information the department requires by rule to demonstrate eligibility for the certificate.
- \underline{j} . and A signature attesting to the validity of the information provided.
- 4. An applicant that has not filed a federal return for the preceding tax year under NAICS code 488510 shall provide all of the following:
 - a. A statement of estimated total revenues.
- b. A statement of estimated revenues associated with international export.
- c. The NAICS code under which the forwarding agent intends to file a federal return.
- 5. If an applicant does not file a federal return identifying a NAICS code, the applicant <u>must</u> shall provide documentation to support that its principal business activity is that of a forwarding agent and that the applicant is otherwise eligible for the certificate.
- 6. A forwarding agent that applies for and receives a certificate shall register as a dealer with the department. An

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applicant is not required to submit an application to register as a dealer when application is made for a certificate, or renewal of a certificate, if the applicant is already registered as a dealer with the department.

- 7. A forwarding agent <u>must</u> shall remit the tax imposed under this chapter on any tangible personal property shipped to the <u>certified</u> designated forwarding agent address if no tax was collected and the tangible personal property remained in this state or if delivery to the purchaser or purchaser's representative occurs in this state. This subparagraph does not prohibit the forwarding agent from collecting such tax from the consumer of the tangible personal property.
 - 8. A forwarding agent shall maintain the following records:
- a. Copies of sales invoices or receipts between the vendor and the consumer when provided by the vendor to the forwarding agent. If sales invoices or receipts are not provided to the forwarding agent, the forwarding agent must maintain export documentation evidencing the value of the purchase consistent with the federal Export Administration Regulations, 15 C.F.R. parts 730-774.
- b. Copies of federal returns evidencing the forwarding agent's NAICS principal business activity code.
- c. Copies of invoices or other documentation evidencing shipment to the forwarding agent.
- d. Invoices between the forwarding agent and the consumer or other documentation evidencing the ship-to destination outside the United States.
 - e. Invoices for foreign postal or transportation services.
 - f. Bills of lading.

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g. Any other export documentation.

Such records must be kept in an electronic format and made available for the department's review pursuant to subparagraph 9. and ss. 212.13 and 213.35.

- 9. Each certificate expires 5 years after the date of issuance, except as specified in this subparagraph.
- a. At least 30 days before expiration, a new application must be submitted to renew the certificate, and the application must contain the information required in subparagraph 3. Upon application for renewal, the certificate is subject to the review and reissuance procedures prescribed by this chapter and department rule.
- b. Each forwarding agent shall update its application information annually or within 30 days after any material change.
- c. The department shall verify that the forwarding agent is actively engaged in facilitating the international export of tangible personal property.
- d. The department may suspend or revoke the certificate of any forwarding agent that fails to respond within 30 days to a written request for information regarding its business transactions.
- <u>e. Each forwarding agent shall surrender its certificate to the department if:</u>
 - (I) The forwarding agent has ceased to do business;
 - (II) The forwarding agent has changed addresses;
- (III) The forwarding agent's principal business activity has changed to something other than facilitating the

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international export of property owned by other persons; or

- (IV) The certified address is not used for export under this paragraph.
- 10.<u>a.</u> The department shall provide a list on the department's website of forwarding agents that have applied for and received a Florida Certificate of Forwarding Agent Address from the department. The list must include a forwarding agent's entity name, address, and expiration date as provided on the Florida Certificate of Forwarding Agent Address.
- b. For any certified address with a special five-digit zip code provided by the United States Postal Service, the department shall report the state sales tax rate and discretionary sales surtax rate in the department's Tax and Address Lookup System as zero. This sub-subparagraph does not apply to a certified address with a special five-digit zip code provided by the United States Postal Service if that address includes a suite address or secondary address.
- 11. A dealer, other than a forwarding agent that is required to remit tax pursuant to subparagraph 7., may not collect the tax imposed under this chapter on tangible personal property shipped to a certified address listed may accept a copy of the forwarding agent's certificate or rely on the list of forwarding agents' names and addresses on the department's website in lieu of collecting the tax imposed under this chapter when the property is required by terms of the sale to be shipped to the designated address on the certificate. A dealer who accepts a valid copy of a certificate or who relies on the list of forwarding agents' names and addresses on the department's website or the electronic database and who in good faith and

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ships purchased tangible personal property to <u>a certified</u> the address on the certificate is not liable for any tax due on sales made during the effective dates indicated on the certificate.

- 12. The department may revoke a forwarding agent's certificate for noncompliance with this paragraph. Any person found to fraudulently use the address on the certificate for the purpose of evading tax is subject to the penalties provided in s. 212.085.
- 13. The department may adopt rules to administer this paragraph, including, but not limited to, rules relating to procedures, application and eligibility requirements, and forms.
 - Section 2. This act shall take effect upon becoming a law.